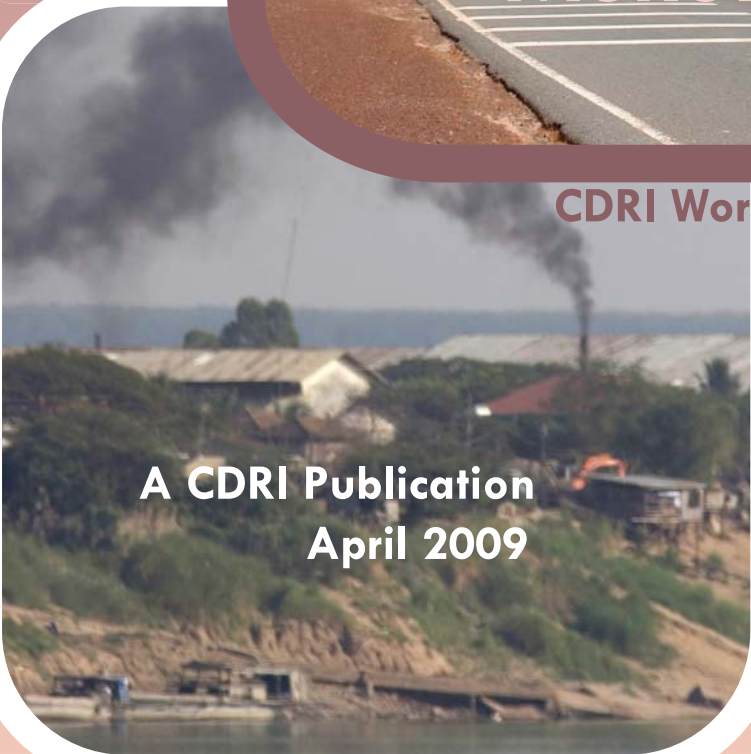




**CDRI - Cambodia's Leading  
Independent Development Policy  
Research Institute**

# The Environmental Impacts of the ASEAN- China Free Trade Agreement for Countries in the Greater Mekong Sub-region

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April 2009**



# **The Environmental Impacts of the ASEAN-China Free Trade Agreement for Countries in the Greater Mekong Sub-region**

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**CDRI - Cambodia's Leading Independent  
Development Policy Research Institute**

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# Acronyms and Abbreviations

ASEAN	Association of South East Asian Nations
ACFTA	ASEAN-China Free Trade Area
CDRI	Cambodia Development Resource Institute
EHP	Early Harvest Programme
EKC	Environmental Kuznets Curve
FDI	Foreign direct investment
FTA	Free trade agreement
GMS	Greater Mekong Sub-region
HS	Harmonised System
IISD	International Institute for Sustainable Development
ISIC	International Standard Industrial Classification
MFN	Most favoured nation
RCA	Revealed comparative advantage
SAM	Social accounting matrix
WTO	World Trade Organisation





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# Executive Summary

The Greater Mekong Sub-region (GMS)—comprising Cambodia, Laos, Myanmar, Thailand, Vietnam and the south-western province of Yunnan in China—has experienced rapid social and economic changes over the past two decades, especially in trade liberalisation through closer economic cooperation. In 2004, as members of the Association of Southeast Asian Nations (ASEAN), the GMS5 countries (GMS countries minus Yunnan province) and China entered into the ASEAN China Free Trade Agreement (ACFTA). Under ACFTA, each country is obligated to implement gradual tariff reductions for the exports of ACFTA partners.

As a result of the commitments made in the ACFTA, tariff rates of Chinese exports to GMS5 countries have been lowered, as have the tariff rates for exports from GMS5 countries to China. An analysis of trade flows before and after the ACFTA shows that trade between China and the GMS5 countries has increased significantly since the signing of the ACFTA, in particular for goods whose tariff rates were reduced. A similar trend can be observed in Cambodia, although some exports eligible for lower tariffs have had a relatively slow increase due to difficulties faced by exporters in meeting China's import standards for agricultural products such as cassava, live animals and fish. These findings suggest that the ACFTA has been a significant driver of the rapid expansion of trade between the GMS5 countries and China, at least for products that do not have to comply with extensive health and food safety standards.

Trade between the GMS5 countries and China is concentrated in a small number of product groups such as machinery and electrical appliances, base metals, mineral products, chemicals, textiles and apparel and rubber and vegetable products. Two-thirds of the trade volume is in products that fall into the least polluting sectors (i.e. those sectors that emit total toxic pollution of less than 500 pounds per USD 1 million of production), while a third is in products that fall into the most polluting sectors (i.e. more than 1500 pounds of pollutants per USD 1 million of production). The pollution intensity generated by the latter sector is significant, and its projected growth is likely to generate even greater amounts of pollution in the short term.

Within the GMS trade structure, China is the major producer of goods in the most polluting sectors, which means that much of the GMS-wide pollution intensity originates in China. In Cambodia, rising imports in the most polluting sectors from China have led to a substantial “gain” from trade for the environment, but this has come at the cost of environmental degradation in China.

Within the GMS there is considerable trade in natural resources such as minerals, agricultural commodities and wood, and in products derived from these resources. Trade in natural resource-based products raises environmental concerns over resource depletion. Significant demands for wood and wood products by China have led to growth in exports of such products from GMS5 countries. Unregulated trade in wood and wood products can result in forest decline, which leads to other environmental problems, such as loss of biodiversity, land erosion, flooding, landslides and climate change. Agricultural expansion and mining can further exacerbate pressures on natural forests. In the absence of fisheries management systems, increased trade in fish products is likely to contribute to over-fishing, with adverse effects on fish stocks and negative impacts on local livelihoods, especially those of people who are directly dependent on fishing.

Natural resource depletion is of particular concern to Cambodia, which exports many natural resource-based products. Cambodia is already facing a number of environmental challenges, including the loss of forest cover, depletion of inland fisheries, degradation of coastal resources, loss of biodiversity and weak environmental regulations. An increase in trade in natural resource-based products within this context is likely to lead to further decreases in environmental quality.

Environmental issues have received some attention from GMS leaders, who have agreed in GMS summits to improve cooperation in addressing environmental challenges common to the region. However, there is a lack of institutional mechanisms to coordinate the implementation of environmental protection policies or action plans. The absence of provisions concerning environmental cooperation in the ACFTA also suggests significant shortcomings in regional economic policy making. It is true that inclusion of environmental concerns in the GMS trade agenda would not be easy given the current low level of development across the region, which calls for sustained high rates of economic growth. But economic growth at the expense of environmental degradation will not lead to sustained social and economic progress. Finding the balance between economic growth and environmental sustainability is a priority challenge for achieving sustainable development in the GMS. In this regard, it is important that GMS countries strengthen cooperation through policies and institutions to respond effectively to emerging environmental issues.

Domestically, the Cambodian government has put in place regulatory frameworks and plans with the long-term goal to manage, conserve and protect the environment and natural resources. However, the implementation of these frameworks is constrained by shortages of skilled staff, insufficient budget allocations, functional overlaps among responsible agencies and poor physical facilities. These are key priorities that should be addressed by the government and donor and civil society communities.

This study demonstrates clearly a number of possible environmental problems that may arise from trade liberalisation, the main engine of economic growth. While it is important for GMS countries to pursue further trade liberalisation and deepen economic integration, environmental issues must be considered and included in trade negotiations and agreements in order to mitigate any negative consequences of trade on the environment. Only then will trade boost economic growth and contribute to sustainable development.

## Introduction

### 1.1. Background

The Greater Mekong Sub-region (GMS) comprises Cambodia, Laos, Myanmar, Thailand, Vietnam and the south-western Chinese province of Yunnan.<sup>1</sup> The region covers an area of almost 2.3 million square kilometres with a population of about 266 million. In the past two decades the GMS has experienced rapid social and economic changes, and economic liberalisation policies have helped transform some of the GMS countries into some of the fastest growing economies in the world. The four formerly centrally planned economies (namely China, Vietnam, Laos and Cambodia) have embarked on intensive economic reform programmes since the late 1970s (China), late 1980s (Vietnam) and early 1990s (Laos and Cambodia) with remarkable achievements. These economies are now more liberalised and open than just 15 years ago (although the extent of market liberalisation differs considerably among the countries),<sup>2</sup> with trade and investment playing an important role in achieving high economic growth.

All GMS economies are involved in the multilateral trading system as well as in several regional free trade agreements. With the exception of Laos, which is in the process of applying for membership, all GMS economies are members of the World Trade Organisation (WTO). The GMS5 countries are members of the Association of South East Asian Nations (ASEAN), which formed a single trading bloc to negotiate free trade agreements (FTAs) with various countries including China, Australia, New Zealand, South Korea, Japan, India, the European Union and the United States. China, on the other hand, has concluded two regional FTAs<sup>3</sup> and five bilateral trade agreements,<sup>4</sup> and negotiated FTAs with South Korea and Australia.<sup>5</sup>

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1 This paper uses the acronym GMS when referring to the whole of the GMS, including the Yunnan province of China, and GMS5 when referring to the GMS region minus Yunnan province.

2 The trade openness index of GMS economies in 2005 was very high, at 154 for Thailand, 147 for Vietnam, 125 for Cambodia, 76 for Laos and 70 for China as compared to 82, 64, 30, 37 and 27 respectively in 1990.

3 ASEAN-China FTA (ACFTA) and Asia-Pacific Trade Agreement (APTA), previously known as the Bangkok Agreement.

4 China-Chile FTA, China-Hong Kong FTA, China-Macao FTA, China-Pakistan FTA and New Zealand-China FTA.

5 Quoted from the Free Trade Agreement Database for Asia of the Asia Regional Integration Center (ARIC): <http://www.aric.adb.org>.

Almost all the free trade agreements implemented or negotiated by the GMS economies cover mostly the economic aspects of trade, with emphasis on the reduction and elimination of tariff and non-tariff barriers, trade in services, investment liberalisation, technical barriers to trade and trade facilitation. Little attention has been paid to environmental issues in their negotiations. Because environmental sustainability is one of the three components of sustainable development—along with social and economic development—and because the GMS has to deal with environmental issues that are of regional concern or significance, especially those pertaining to the Mekong River as well as other shared resources, free trade agreements of the GMS economies should have provisions covering environmental issues.

To date, little research has been carried out into the environmental implications of FTAs in the GMS. This study attempts to fill this knowledge gap by examining the possible impacts of trade on the environment, from the perspective of both the GMS5 countries and Cambodia. The ASEAN-China Free Trade Area (ACFTA) was chosen as a case study to illustrate the correlation between FTAs and trade, and the possible implications of FTA-induced changes in trade flows on the environment. The study looks into the salient features and provisions of the ACFTA and examines future trends of trade within the sub-region. A trade-environment matrix is constructed as a tool to estimate the environmental impacts of trade flow changes (see the methodology section for more details).

## **1.2. Research Objectives**

The overall objective of this study is to promote better understanding of the environmental implications of FTAs in the GMS, with a view to mainstreaming sustainable development considerations into the negotiation and implementation of FTAs. The specific objectives include: (1) outlining the general relationship between FTAs, trade and the environment; (2) reviewing the salient features of ACFTA's focus on tariff reduction schedules and thematic cooperation; (3) examining the evolution of China-GMS5 trade under the ACFTA and assessing the resulting environmental impacts for the GMS, with a special focus on Cambodia; (4) understanding Cambodia's key sustainable development needs and priorities and exploring how the ACFTA might impact on these priorities; and (5) informing policy makers (especially those in trade and environment ministries) about the potential environmental implications of FTAs, with a view to improving coherence between trade and environment policies in future FTA negotiations.

## **1.3. Scope of the Study**

This is an exploratory study that attempts to illustrate the interaction between FTAs, trade and the environment through a case study of the ACFTA. This interaction is complex, and the study is limited in its ability to examine the full range of environmental problems that may arise from trade, especially given the short period that has elapsed since the signing of the ACFTA.

Moreover, due to data limitations, the study does not thoroughly analyse the causal relationship between FTAs and changes in trade flows. Instead, it attempts to demonstrate preliminary trends in trade flows before and after the ACFTA, loosely linking trade flows to tariff reductions to demonstrate the elasticity of trade in response to FTA-induced tariff changes. The study looks only at trade in goods, not trade in services.

In the absence of comprehensive environmental data, the analysis of environmental impacts from trade is based primarily on the intensity of pollution generated by production, with a specific focus on final products. Also, a broad qualitative assessment of other environmental impacts is outlined in the section on Cambodia. Finally, the study does not look at social impacts of trade, although the authors recognise that these impacts exist and should be assessed in further research.

This study does not offer any firm conclusions or policy recommendations and, due to the above-mentioned limitations, its results should be treated cautiously. The authors hope that the study will encourage new research to assess the complex interaction between FTAs, trade and the environment in the GMS.

#### **1.4. Structure**

Chapter 2 provides an overview of the debate on trade and the environment with a particular focus on three aspects: 1) environmental regulations, competitiveness and the relocation of industry; 2) economic growth and the environment; and 3) trade liberalisation and the environment. Chapter 3 describes the methodology used for measuring the impacts of international trade on the environment (more specifically on pollution intensity) in the GMS (overall) and in Cambodia. Chapter 4 looks at the characteristics of the ACFTA and its possible impacts on trade and the environment in the GMS. It consists of two parts. The first provides an overview of the ACFTA with a discussion of its historical development, rationale and salient features. The second part discusses trade between China and the GMS5 and its impact on pollution. Chapter 5 looks at Cambodia by examining environmental impacts of trade between Cambodia and China under the ACFTA, and looks at Cambodia's needs and priorities for environmental and natural resource sustainability. Chapter 6 provides concluding remarks and a brief policy discussion.





## Overview of the Debate on Trade and the Environment

Literature on trade and its impact on the environment emerged relatively recently. Since the 1970s, as a result of increasing concerns over environmental degradation caused by rapid industrialisation, economic growth and globalisation, analysts have been recommending the mainstreaming of environmental issues into trade negotiations. However, these issues have not been mainstreamed particularly effectively, resulting in a wide and growing debate concerning the trade and environment nexus—from the impacts of environmental regulations on trade to the effects of growth and trade liberalisation on the environment. This section reviews the global debate on the links between trade and the environment with a focus on three key commonly debated aspects: 1) environmental regulations, competitiveness and relocation of industry or the “pollution haven hypothesis”; 2) economic growth and the environment; and 3) trade liberalisation and the environment. This review will not discuss methodological approaches but rather attempt to outline major findings, both supporting and contradicting the various hypotheses concerning trade and the environment.

### 2.1. Environmental Regulations, Competitiveness And Relocation Of Industry

#### 2.1.1. Do Stringent Environmental Regulations Affect Competitiveness?

Environmental policies can affect production costs and therefore competitiveness. Theoretical work on this incorporates the environmental cost into the production function<sup>6</sup> and estimates the impact it has on competitiveness. Several empirical works to test this hypothesis have come up with mixed results, some supporting the argument that environmental policies increase production costs considerably, thereby reducing competitiveness, and others claiming that environmental costs play a comparatively minor role in determining comparative advantage and competitiveness.

Among early studies that observed the impact of environmental regulations on competitiveness are Siebert (1974), Pethig (1976) and McGuire (1982). Their empirical findings drew the general conclusion that strict environmental standards weaken a country’s competitive position in pollution-intensive industries and diminish their exports. A study by Lucas, Wheeler and Hettige (1992) attempted to test the displacement hypothesis by using time-series estimates of manufacturing pollution intensity during 1960–88 for a large sample of developed and developing countries. They found that pollution intensity was higher in low-income countries (with lower environmental standards) and thus these countries specialise in pollution-intensive activities. Low and Yeats (1992), who focused on the pollution intensity of trade between North and South, also found that the South exports relatively dirty products and the North relatively clean products.

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6 The cost of production is associated with the cost of many inputs, including labour, capital and technology. In this case the cost of compliance with environmental standards is included in the production cost.

However, other empirical studies did not find strong evidence that environmental regulations *per se* have influenced competitiveness (OECD 1993; Tobey 1990; Walter 1973). These studies estimated that abatement costs in developed countries range between 1 and 3 per cent of total costs, making the price effects of environmental regulations insignificant. There are also arguments that stringent environmental regulations stimulate companies to use more advanced technologies in production and encourage innovation and R&D towards environmental friendliness, thus raising overall productivity and enhancing performance. This is commonly known as the Porter hypothesis. Porter and van der Linde (1995) argued that policy makers, business leaders and environmentalists have focused on the static cost impacts of environmental regulations and have ignored the more important offsetting productivity benefits from innovation. They suggested that environmental regulations that set proper environmental standards can trigger innovation that lowers product costs, improves product consistency and quality and boosts resource productivity. Ultimately, these enhancements make companies more competitive, not less so.

In support of the Porter hypothesis, Berman and Bui (1998) examined the effects of US air-quality regulations on the productivity of oil refineries from 1977 to 1993 and found that oil refineries located in areas with stringent regulations, such as southern California, recorded faster productivity growth than oil refineries operating under less stringent regulations, presumably because the former were forced to advance their investment plans in new technologies. Cohen and Fenn (1997) examined whether good environmental performance harms or helps a company's bottom line. Their study was based on financial and environmental data of the 500 companies included in the Standard and Poor's index, divided into 85 industries. The authors compared the performance of two investment portfolios: one "green" portfolio, which included only the environmental leaders in each industry (those with an environmental record better than the median of the industry), and one "brown" portfolio, which included only the environmental laggards. They found that in 80 per cent of the comparisons, the "green" portfolio outperformed the "brown" portfolio financially. The authors concluded that there is no systematic evidence that good environmental performance comes at the expense of reduced profitability.

In summary, competitiveness concerns over environmental policies seem to have been overstated, with no strong empirical evidence to support theoretical predictions. Competitiveness is determined by factors including human capital, technology, business climate, quality of a country's institutions and so on. While environmental controls are likely to add costs to production, they do not seem to be significant in total production costs, having limited influence on price and competitiveness compared to other factors.

### ***2.1.2. Do Environmental Regulations Cause Dirty Industries to Relocate?***

Another question that has been discussed is whether environmental regulations stimulate the shift of pollution-intensive industries to countries with relatively low environmental standards. This phenomenon is commonly known as the "pollution haven hypothesis". It expands the classic two-factor trade model (capital and labour) by treating pollution as a production factor. Pollution abundance or scarcity is determined by environmental policies, which reflect both the value that societies place on the environment and their ability and capacity to absorb pollution. A country is considered as pollution abundant when it has relatively large absorptive capacity to cope with pollution, which makes for a comparative advantage in pollution-intensive activities. The hypothesis further predicts that countries with lax environmental standards will have a comparative advantage in pollution-intensive or dirty industries, and will thus attract more investment in these sectors. A number of studies have attempted to test this hypothesis, and their empirical results

vary according to the countries studied, time frame and research methods. The following sections highlight empirical findings from some interesting studies that support as well as discount the “pollution haven hypothesis”.

### **Studies that Support the Relocation Effects of Environmental Regulations**

A number of studies provide some evidence to support the idea that dirty industries relocate in response to stricter environmental regulation (Low & Yeats 1992; Henderson 1996; Kahn 1997; Gray 1997; Xing & Kolstad 1998 and 2002; Brunnermeier & Levinson 2004). Low and Yeats (1992), for example, used the revealed comparative advantage (RCA)<sup>7</sup> measure to determine the magnitude of the location pull of dirty industries toward developing countries where environmental standards tend to be relatively lower. Their results showed that developing countries have a stronger tendency to develop RCA in polluting industries.

Henderson (1996) examined the effects of ground-level ozone regulation on economic activity and tested whether regulation had any effect on the relocation of firms in the US. He found a significant reduction of polluting plants in counties that had switched to non-attainment status, which requires plants to have greener production equipment to reduce emissions, and a significant increase in polluting plants in counties with attainment status. Polluting industries spread out, moving from non-attainment (polluted) to attainment (initially less polluted) areas. This finding has been corroborated by Kahn (1997), who suggested that air quality improvements in polluted areas had been achieved in part by relocation of polluting industries due to differing levels of regulatory stringency.

Gray (1997) attempted to test whether differences across US states in pollution regulation affect the location of manufacturing activity. He found a significant connection between the level of stringency in environmental regulations and the number of new plants—states with more stringent environmental regulations had fewer new manufacturing plants. These results were confirmed by Xing and Kolstad (1998), who examined the foreign direct investment (FDI) of several US industries, including industries with high pollution control costs (chemicals and primary metals) and industries with more modest pollution control costs (electrical and non-electrical machinery, transportation equipment and food products), to evaluate the effect of stringent environmental policies on the location of polluting industries. Their statistical analysis shows that laxity of environmental regulations in a host country is a significant determinant of FDI from the US for heavily polluting industries and is insignificant for less polluting industries. The result has been confirmed by more recent studies by the same researchers (Xing & Kolstad, 2002), which looked at the impact of environmental regulations on the movement of capital in polluting industries in the US.

The literature review on the pollution haven hypothesis by Brunnermeier and Levinson (2004) discusses recent studies that support the effects of environmental regulation on industry relocation. Those studies, which used panel data to control for unobserved heterogeneity or instruments to control for endogeneity, found statistically significant pollution haven effects.

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7 Revealed comparative advantage is a measure of relative competitive performance of a country’s exports of a particular product or class of goods. It is calculated by dividing the country’s share of world exports of the product by the country’s share of total world trade. Products with a ratio greater than one may be considered indicative of the country’s underlying comparative advantage, relative to products with a ratio smaller than one.

### **Studies That Do Not Find Relocation Effects of Environmental Regulations**

There have also been several studies that found no evidence to support the theory of relocation of dirty industries due to tough environmental regulations (Duerksen *et al.* 1980; Walter 1982; Beghin *et al.* 1997a; Eskeland *et al.* 1997). Their conclusions are based on the argument that environmental control costs are relatively insignificant and that there are various other factors (including natural resources, market size, access to international markets, human capital and investment incentives) that have a greater influence on investment decisions. One of the earlier studies carried out by Duerksen *et al.* (1980) used trade and investment data to examine whether differences in environmental control costs have led to industrial flight from the US toward least developed countries. They found that host countries that received the most overseas investment in pollution-intensive sectors such as chemicals, paper, metals and petroleum refining were other industrial countries, not least developed ones, and that the share of US FDI in pollution-intensive industries in the latter did not increase significantly over time in comparison to that of other developed countries. The study concluded that there was no evidence of widespread relocation of US industries to pollution havens.

Similar studies based on analysis of investment data were carried out by Walter (1982), Repetto (1995), Albrecht (1998) and Eskeland *et al.* (1997). For example, Walter (1982) examined trends in FDI in both industry mix and destination by firms from Western Europe, Japan and the US during 1970–78. He found that although there was a large amount of overseas production in pollution-intensive industries, there was little evidence that differing environmental control costs influenced this. He therefore concluded that there was no evidence that FDI was shifting towards countries with more lenient standards.

Similarly, Repetto (1995) noted that although developing and transitional economies received 45 per cent of outward FDI from the US, their share of environmentally sensitive industries (petroleum and gas, chemicals and primary or fabricated metals) was considerably smaller. Only 5 per cent of the investments received by developing and transitional economies went into these sectors, compared with 24 per cent of these investments received by developed countries. He concluded that, “to the extent that the developed countries are seen to be exporting their ‘dirty’ industries, they seem to be exporting them to each other, not to the less developed economies” (Repetto 1995, quoted in OECD 1997: 10).

This conclusion was corroborated by Albrecht (1998), who evaluated whether the outflow of FDI from the US was concentrated in dirty industries and the inflow concentrated in clean industries. In fact, he found it was just the opposite. Outward FDI was growing faster in clean industries, while inward FDI was growing faster in dirty industries. In other words, the US seemed to be “importing” more dirty industries than it was “exporting”. Another study investigating patterns of FDI to assess the concentration in polluting industries was described in Eskeland *et al.* (1997). The study covered investment from the US into Mexico, Venezuela, Côte d’Ivoire and Morocco during the 1980s, and found no evidence to suggest that investments in these countries were biased towards polluting sectors.

To sum up, environmental regulations seem to have limited effects on location decisions for most sectors because compliance costs are too small to be a significant factor. This is also because factors such as resource endowment, market size, market access, human capital and the overall investment climate have a strong influence on international location decisions. FDI can be resource-seeking, market-seeking or efficiency-seeking, and other corporate interests can determine where to locate

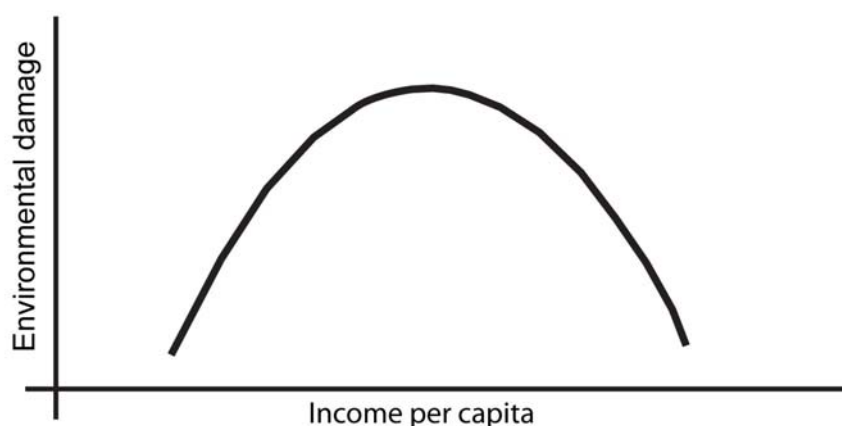
a production facility. Nevertheless, in some sectors, in particular energy intensive ones such as cement production, iron and steel, environmental regulations can play a role, albeit a comparatively small one vis-à-vis other factors, when choosing production location.

## 2.2. Economic Growth and Environment

Another issue commonly discussed in the trade and environment literature concerns the consequences of economic growth on environmental quality. There has been an increase in research and debate on the relationship between economic growth and the environment following the recognition that the environment has been gradually degraded in parallel with the rapid growth of the global economy. One of the main theoretical concepts that have shaped this debate is the Environmental Kuznets Curve (EKC) (Grossman & Krueger 1991).

The EKC extends the concept of the Kuznets Curve, as demonstrated in Figure 1. The EKC depicts the relationship between income and inequality along a development curve, to measure the level of environmental quality along with growth in income. The relationship between environmental quality and income in the EKC predicts that environmental damage will increase at lower income levels (known as environmental decay), reach a maximum level (known as turning point income) and decline thereafter (known as environmental improvement). The logic of the EKC relationship is that at the early stage of industrialisation and development, the economy uses a lot of natural resources and dirty technologies for production, which cause environmental damage. When the quality of life improves as a result of development, people have increasing demands for an environment-friendly society, which in turn puts pressure on government policies to improve environmental quality.

*Figure 1: Environmental Kuznets Curve*



Most of the empirical studies on the EKC address the following two questions: Is there an inverted-U relationship between income and environmental degradation? And if so, at what income level does environmental degradation start declining? For example, Grossman and Krueger (1995) examined the relationship between various environmental indicators and the levels of per capita income, and found that economic growth brought an initial phase of deterioration followed by a subsequent phase of improvement. The turning points for different pollutants varied, but in most cases they came before a country reached a per capita income of USD8000.

Following Grossman and Krueger's study, Shafik and Bandopadhyay (1992) estimated the relationship between economic growth and several key indicators of environmental quality, and found a consistently significant relationship between income and all environmental quality indicators. As income began to rise, pollution such as sulphur dioxide and suspended particulate matter increased initially and then decreased once the economy reached a certain level of income.

In general, an EKC has been found in some areas of environmental degradation that have immediate and visible impacts, such as air pollution, but not in areas with longer term and less visible impacts, such as solid waste, loss of biodiversity and climate change. Furthermore, even if the EKC has been observed in the past, it would be premature to conclude that it is inevitable or automatic. Impacts could be changed with the right supporting policies (which could bring long-term economic benefits), just as environmental improvement with income growth is not automatic, but depends on policies and institutions. Government policies and institutions, civil society and market functions all play a critical role in assuring sufficient conditions and compliance with standards for environmental protection along the course of development.

### 2.3. Trade Liberalisation and the Environment

Trade liberalisation is likely to increase trade volume, expand economic activities and affect environmental quality. The impact of trade liberalisation on the environment can be deconstructed into three interacting components: a composition effect, a scale effect and a technique effect (Grossman & Krueger 1991):

The **composition effect** arises from change in specialisation when trade is more open. In other words, a country will specialise in and export products for which it has relatively abundant resources and import products that are relatively scarce. The scale of the composition effect depends on the extent to which the country's comparative advantage will be in either pollution-intensive sectors or less polluting sectors. The net effect on the local environment will be positive if expanding export sectors are less polluting on average than contracting import-competing sectors and negative if expanding export sectors are more polluting on average than contracting import-competing sectors.

The **scale effect** arises from enhanced economic activities due to trade liberalisation. For given pollution coefficients, increased production is always harmful to the environment and thus the scale effect is negative because it generates additional pollution and emissions.

The **technique effect** occurs when producers introduce cleaner production techniques with lower emission intensity, leading to reductions in pollution per unit of output.

What matters for the environment is the net result of the composition, scale and technique effects, not the individual components. The impact of trade liberalisation on the environment is positive if the composition and technique effects exceed the scale effect, and negative if the opposite holds.

#### Trade Liberalisation with Positive Environmental Consequences

Among key empirical studies, Grossman and Krueger (1991, 1993), Birdsall and Wheeler (1992), Antweiler *et al.* (1998) and Tsai (1999) all argued that trade liberalisation could improve environmental conditions and quality. In their assessment of environmental impacts of the North American Free Trade Agreement (NAFTA), Grossman and Krueger (1993) suggested that a more liberal trade regime and greater access to the large US market was likely to generate income growth in Mexico that would result in increased political pressure for environmental protection,

which would be good for the environment. They concluded with the positive view that there would be pollution reduction in Mexico as the country specialised in labour-intensive industry and agriculture, which require less energy input and generate less hazardous waste per unit of output than more capital- and human capital-intensive sectors. The findings were supported by Tsai (1999), who found that post-liberalisation emission levels turned out to be lower than pre-liberalisation emission levels, validating the argument that trade liberalisation leads to improved environmental quality.

Another study that examined the effect of trade policy on pollution is outlined in Birdsall and Wheeler (1992). Their paper argued that the liberalisation of trade regimes and increased foreign investment in Latin America were not associated with pollution-intensive industrial development. From case studies and econometric evidence, the authors concluded that protected economies were more likely to favour pollution intensive industries, while openness encouraged cleaner industry through the importation of developed-country pollution standards through FDI, as well as imports of efficient technologies. Antweiler *et al.* (1998) developed a theoretical model that divided trade's impact on pollution into scale, technique and composition effects to investigate how openness to international goods markets affects pollution concentrations, using data on sulphur dioxide concentrations. Their study found that trade liberalisation resulted in pollution reduction—if trade liberalisation raised GDP per capita by one per cent, then pollution concentration fell by about one per cent. Combining the estimates of all three effects led them to conclude that freer trade appeared to be good for the environment.

### **Trade Liberalisation with Negative Environmental Consequences**

Trade liberalisation could have negative environmental consequences if scale and composition effects outweigh the technique effect in countries with comparative advantage in dirty industries, and if the scale effect outweighs the technique and composition effects in countries with comparative advantage in clean industries. Developing countries, especially those with lax environmental regulations but greater capacity to absorb pollution, are likely to specialise in and export pollution-intensive products. In such cases, trade liberalisation could lead to environmental degradation.

One famous study that supports the above argument is by Copeland and Taylor (1994). Their study analysed the extent to which pollution levels were affected by trade liberalisation by decomposing the environmental effect into scale, composition and technique effects. To do this, the study used a simple, static two-country general equilibrium model in which income-induced differences in environmental policy create incentives to trade. The analytical results suggested that free trade lowers pollution levels in countries rich in human capital (North) and increases pollution levels in countries low in human capital (South), thereby increasing worldwide pollution provided that factor prices are not equalised across countries.

Another interesting study that viewed trade liberalisation as a cause of environmental damage was by Chilchilnisky (1994), who examined how differences in property rights could affect the use of natural resources. She used a general equilibrium model with two goods, two inputs and two countries. It is similar to a standard Heckscher-Ohlin model, which is based on the fundamental assumption that one country (in the South) with an ill-defined property rights regime will trade with another country (in the North) that has a clearly defined property right regime, although the two countries may have identical technologies, endowments and preferences. The study suggested that the country with ill-defined property rights would increase the overuse of resources, which would result in over-production in the South and over-consumption in the North. Chilchilnisky's main conclusion was that “the international market transmits and enlarges the externalities of the global commons. No policy that ignores this connection can work” (p. 108).

Cole *et al.* (1998) examined how the Uruguay Round of trade negotiations would impact on emissions of five air pollutants (nitrogen dioxide, sulphur dioxide, carbon monoxide, suspended particulate matter and carbon dioxide), and estimated that most developing and transitional economies would experience an increase in emissions in all five pollutants, while in the developed countries emissions in three of the air pollutants would decrease, whilst emissions in the other two would increase. Country-specific empirical studies can be found in Lee and Roland-Holst (1997) and Lopez (1997). Lee and Roland-Holst examined how trade influenced the environment in Indonesia by using an applied general equilibrium analysis, and found that unilateral trade liberalisation by Indonesia would increase emission levels for almost all major pollution categories. In his study on how freer trade in western Ghana affected agricultural production, income and the environment, Lopez (1997) concluded that trade liberalisation had negative impacts on both income and the environment. Lopez proposed that further trade liberalisation was likely to decrease national income and cause serious biomass depletion.

Based on available empirical studies examining the impacts of trade liberalisation on the environment, it is not possible to draw overall conclusions on whether freer trade damages or improves environmental quality. The interaction between trade liberalisation and the environment depends on country-specific factors, such as existing policies and institutional structures, and on the trade liberalisation agreement itself. Given that the empirical results are inconclusive and that it cannot be ruled out that trade liberalisation could harm the environment, trade agreements should incorporate environmental cooperation as well as harmonization of environmental policies into the cooperation package, for the sake of better regional and global environmental quality.

## 2.4. Summary

This section provides an overview of the debate on trade and the environment with a specific focus on two aspects of the issue: the impact of environmental regulations on trade patterns and competitiveness and the effect of economic growth and trade liberalisation on the environment. Several widely accepted theoretical constructs guide the debate on these issues, but empirical studies have failed to produce sufficient evidence to support theoretical predictions. Thus, there is no universal conclusion to the question of how trade impacts on the environment.

Variations in environmental standards are inevitable, especially among developing and developed countries. The extent to which such variations affect production costs and competitiveness remains contested. This chapter argues that environmental costs imposed by countries with stringent environmental regulations are proportionally insignificant, and have little influence on competitiveness (although the actual impact will depend on the relative share of pollution control costs in the overall cost structure, which can be high for some sectors). Competitiveness *per se* may be determined by many factors including labour, available technologies, market structure, business climate, policies and institutions. We also argue that weaknesses in environmental regulations in developing countries have not necessarily been the major factor driving relocation of pollution-intensive industries. Factors such as political stability, availability of natural resources, market size, market access, investment climate and others are of critical importance to investment decisions.

While economic growth and increase in income are perhaps the easiest indicators of human progress, unbridled economic growth can damage the environment. Achieving sustainable development that balances economic growth with environmental sustainability will depend on the implementation of supporting policies and institutions that can assure sufficient environmental compliance as required by law.



Trade liberalisation can have positive or negative consequences on the environment depending on a country's comparative advantage, existing policies and resource management. There is very little environmental policy coordination among trading partners, and environmental issues are usually neglected in trade negotiations. Linking better environmental management with trade liberalisation is therefore imperative to preserve the natural environment and ensure sustainable progress.



## An Approach to Assessing Impacts of Trade on the Environment

This chapter provides an overview of the methodologies used in this study to estimate the impacts of international trade on the environment, and specifically pollution intensity, across the GMS and in Cambodia.

### 3.1. Measuring and Forecasting Environmental Consequences of Trade

To assess whether growth in trade will lead to deterioration in environmental quality, one must a) measure the environmental consequences of productive activities, including those caused by trade, and b) consider the dynamic interaction between trade, income and environmental quality.

Environmental degradation and resource depletion are by-products of productive activities. Factor inputs such as oil and other energy sources may cause direct environmental degradation in their production processes. Factor inputs may also contribute indirectly to environmental degradation if the inputs used in their production contribute to environmental degradation. To capture the magnitude of environmental degradation caused by any productive activity, it is important to distinguish between direct and indirect effects.

In order to assess the environmental degradation associated with any productive activity, one must specify the way in which factor inputs enter such activity. The relationship between various inputs and outputs and the ways in which they are related is usually captured by a production function. A production function can measure any assumed changes in the demand for goods and services, including those caused by trade. Furthermore, through the specification of links between productive activities and the level of environmental degradation associated with each activity, the environmental consequences of changes in demand (for goods and services caused by trade) can also be measured. Forecasting future environmental degradation associated with any future change in demand for goods and services can be carried out in a similar way. This is the principle of forecasting used in this study.

The accuracy of measuring and forecasting changes in the demand for goods and services and the associated levels of environmental degradation varies with the degree of sophistication of the applied measurement and forecasting tools. For a more sophisticated analysis of the impacts of trade on the environment and resource depletion, the authors of this study recommend the use of the input-output or social accounting matrix (SAM), which allows for the analysis of interactions among sectors and institutions in an economy. SAM is a data analysis framework that offers a situational snapshot in time, providing base-year information in a consistent manner across a set of variables. Within this framework, all factor inputs, including human resources, physical capital, natural resources and other intermediate inputs, enter into the final factor accounts.

However, this study did not use SAM as the tool to estimate possible impacts of trade on environmental degradation and resource depletion, because the available data were too limited in quality and quantity. Instead, the study used an adjusted method of analysis, which is based on an industrial pollution projection system developed by Hettige *et al.* (1995) for the World Bank.

### **3.2. Adjusted Method for Assessing Environmental Consequences of Trade**

In order to explore the link between trade and the environment, this study employed an adjusted method for estimating the effects of trade on pollution levels. The method included the development of trade matrices depicting trends in trade between China and the GMS5 countries over a six-year period; calculation of RCA matrices; classification of trade sectors into three categories based on the amount of pollution released by their production; and, finally, the development of trade-environment matrices with estimates of pollution intensity for select trade sectors. The following section elaborates on this adjusted method, which is simpler (and more affordable) than SAM, yet able to provide an indication of the impact of trade on one aspect of environmental degradation, namely pollution.

#### ***3.2.1. Trade Matrix as a Tool to Analyse Trade Trends***

To begin, import and export trade matrices were constructed to show the trajectory of trade between China and the GMS5 countries over a period of six years: 2001 (before the GMS5 countries signed their trade agreement with China), 2004 (the year in which the trade agreement was signed) and 2007 (three years after signing of the agreement). Table 7 provides an example of such a matrix. Two sets of trade matrices were constructed: one to show exports from the GMS5 countries to China and GMS5 imports from China, and another to show exports from Cambodia to China and Cambodian imports from China. The trade matrices are organised by trade sectors, which are identified by two-digit Harmonised System (HS) classification codes. The columns show the volume of trade (per sector) and the share of that particular sector in overall trade.

In addition to the trade matrices, RCA indices were computed from available trade data in order to analyse the trade specialisation of each country. As noted earlier, the RCA measures relative competitive performance of a country's exports in a particular product or class of goods. The RCA indices help predict exports in the future, when trade is fully liberalised. Specialisation will determine trade patterns and possible environmental consequences.

#### ***3.2.2. Classifying Sectors by Pollution Intensity***

This study attempted to assess environmental impacts of trade in two ways: quantitatively, by looking at pollution intensity as one example of environmental degradation across the GMS, and qualitatively, by examining other environmental impacts of trade in Cambodia. The authors realise the limitations of using only pollution data as indicators of impact on the environment, but hope that it can serve as a starting point for further research into how trade impacts on various aspects of environmental quality and natural resource sustainability in the GMS.

To classify different trade sectors by pollution intensity (emissions per unit of output), the study used the three-digit International Standard Industrial Classification (ISIC) system developed in the Industrial Pollution Projection System study carried out by Hettige *et al.* (1995) for the World Bank. The study estimated industrial emissions to the air, water and land as well as the sum of emissions to all media using three economic variables: value of output, value added and employment. For the purpose of analysing the impacts of trade on pollution, we chose to use the pollution intensity levels for all media released by physical volume of output (see Table A.1. in the appendix for estimated amounts of pollution released by each trade sector in pounds per USD 1 million of output). The total toxic pollution, abbreviated in the table as ToxTot, is the sum of toxic pollution to air (ToxAir), water (ToxWat) and land (ToxLand).

From the information in Table A.1, we classified trade sectors into three different categories according to the amount of pollution released by their production. The first category, known as **most polluting sectors**, refers to sectors that have total toxic pollution of more than 1500 pounds per USD 1 million of production. The sectors that fall into this category include industrial chemicals, non-ferrous metals, iron and steel, leather products, pulp and paper, petroleum refineries, other chemicals, plastic products, fabricated metal products and furniture without metal. This category shares similar criteria with the classification of pollution-intensive sectors or dirty industries developed by Mani and Wheeler (1997). Therefore, the most polluting sectors here could be synonymous with pollution-intensive sectors.

The second category, **moderately polluting sectors**, refers to those sectors that emit total toxic pollution levels of 500 to 1500 pounds per USD 1 million of production. The sectors that fall into this category include pottery, china and earthenware, electrical and non-electrical machinery, electronics, rubber products, other non-metallic mineral products, textiles, transportation equipment, other manufactured products and miscellaneous petroleum and coal products.

The third category, **least polluting sectors**, refers to sectors that emit total toxic pollution of less than 500 pounds per USD 1 million of production. These include professional and scientific equipment, footwear except that made from rubber or plastics, printing and publishing, wood products except furniture, glass and glass products, tobacco, food products, beverages and apparel. Agricultural sectors such as livestock production and fishing, which were not included in the Industrial Pollution Projection System study, were grouped into the category of least polluting sectors (for the purposes of this study), since agricultural production causes relatively low levels of toxic pollution (it is recognised that the expansion of agriculture can have environmental impacts other than pollution, and this is discussed further below).

Because trade data extracted from the Global Trade Atlas database use the Harmonised System for product classification, it was important to match product descriptions used in the ISIC classification with the HS system, as shown in Table 1.

**Table 1: Summary of Pollution Intensity Classification, by Sector**

	<i>Category 1</i> <b>Most polluting sectors</b>	<i>Category 2</i> <b>Moderately polluting sectors</b>	<i>Category 3</i> <b>Least polluting sectors</b>
<i>Definition</i>	ToxTot $\geq$ 1500 pounds/USD million	500 pnds/USD million < ToxTot < 1500 pounds/USD million	ToxTot $\leq$ 500 pounds/ USD million
<i>Sectors (ISIC)</i>	Industrial chemicals (351) Non-ferrous metals (372) Iron and steel (371) Leather products (323) Pulp and paper (341) Petroleum refineries (353) Other chemicals (352) Plastic products (356) Fabricated metal products (381) Furniture, except metal (332)	Pottery, china, earthenware (361) Electrical machinery (383) Rubber products (355) Other non-metallic mineral products (369) Textiles (321) Transport equipment (384) Other manufactured products (390) Misc. petroleum and coal products (354) Non-electrical machinery (382)	Professional & scientific equipment (385) Footwear, except rubber or plastic (324) Printing and publishing (342) Wood products, except furniture (331) Glass and products (362) Tobacco (314) Food products (311) Beverages (313) Wearing apparel, except footwear (322)
<i>Section (HS)</i>	Metals (HS 71-83) Chemicals (HS 28-38) Plastics (HS 39) Pulp and paper (HS 47-49) Hides and leather (HS 41-43)	Machinery and electrical appliances (HS 84-85) Mineral products (HS 25-27) Textiles and apparel (HS 50-63) Rubber products (HS 40) Vehicles (HS 86-89) Misc. manufactured articles (HS 93-96)	Vegetable products (HS 6-14) Wood and wood articles (44-46) Optical, precision and musical instruments (HS 90-92), Stone/cement/ceramics (HS 68-70) Prepared foodstuffs (HS 15-24) Footwear (HS 64-67)

### 3.2.3. Analysing the Impact of Trade on Pollution

To estimate the impact of trade on pollution, the study team constructed a trade-environment matrix using data from the import-export trade matrices. The main assumption of a trade-environment matrix is that increasing trade (especially exports) will lead to an increase in production and a corresponding change in pollution levels. The rows of the trade-environment matrix classify sectors according to their level of pollution intensity, and the columns depict time markers in the trade relationship between the GMS5 countries and China: pre-agreement (2001), signing of the agreement (2004) and post-agreement (2007). For each period, the first column records the trade value of each product category, the second column records the product's relative share of total trade, and the third column records estimated pollution intensity (EPI), which is extracted from the 1995 World Bank study by Hettige *et al.*

The EPI enables us to measure the level of pollution generated by production of output valued at USD 1 million. It is important to note that this analysis considers the environmental consequences only of final products. We understand that there are backward linkages, which result in some final products appearing to have small negative impacts on the environment when the production of their individual inputs may have caused many negative impacts. However, the analysis in this study is limited only to the final products.

## **ASEAN-China Free Trade Agreement (ACFTA) and Its Impacts on Trade and the Environment in the GMS**

This chapter looks at the characteristics of ACFTA and its possible impacts on trade and the environment in the GMS5 countries and China. It consists of two parts. The first presents an overview of ACFTA, including its historical development, its rationale and the salient features of the agreement. The second part discusses trade between the GMS5 countries and China and its impact on the environment in terms of changes in pollution levels.

### **4.1. Overview of ACFTA**

#### ***4.1.1. Historical Development of ACFTA***

Relations between ASEAN and China have undergone profound changes over the past 15 years. The relationship has evolved from one in which China was viewed as a potential threat to ASEAN, to the current situation, in which China is seen as a dynamic economic partner. China established official contact with ASEAN in 1991 and became a dialogue partner in 1996. ASEAN-China relations quickened pace with the establishment of the ASEAN-China Joint Cooperation Committee (in 1997), the ASEAN-China Cooperation Fund (also in 1997) and a series of ASEAN-China summits that followed. Since then, cooperation between ASEAN and China (especially in trade and investment) has been growing rapidly. Bilateral trade, for example, grew from USD11.06 billion in 1994 to USD39.5 billion in 2000. ASEAN's investment in China was only USD90 million in 1991, but it reached USD4.8 billion in 1998 and USD26.2 billion in 2001. China's investment in ASEAN reached USD1.1 billion in 2001 (ASEAN Secretariat).

After China joined the WTO in 2001, the trade total grew at the fast pace of more than 20 per cent per annum during 2001–06. Trade volume grew to USD145.2 billion in 2006 and is anticipated to reach USD200 billion by 2010 (Lim & Lai 2007). Given such rapid development, a free trade area between ASEAN and China was proposed in the ASEAN+3 summit in November 2000 (involving the ASEAN countries, China, Japan and Korea). This was followed by the establishment of the ASEAN-China expert group, which was given the task of conducting a feasibility study on the ACFTA. The report by the expert group, which suggested that China and ASEAN create a free trade area within 10 years, was applauded by leaders at the ASEAN-China Summit in 2001.

On 4 November 2002, at the Eighth ASEAN-China Summit in Phnom Penh, ASEAN member states and China signed the Framework Agreement on Comprehensive Economic Cooperation. The framework agreement aimed to: 1) strengthen and enhance economic, trade and investment cooperation; 2) progressively liberalise and promote trade in goods and services, and create a transparent, liberal and facilitative investment regime; 3) explore new areas and develop appropriate measures for closer economic cooperation; and 4) facilitate more effective economic integration of the newer ASEAN members and bridge the development gap among the parties. The agreement covered trade in goods and services and investment, with provision for an Early

Harvest Programme (EHP) to accelerate tariff reduction as well as elimination of tariffs on certain agricultural goods. The EHP covered eight groups of agricultural produce—live animals, meat and edible meat offal, fish, dairy products, other animal products, live trees, vegetables and fruits and nuts—and set a three-year time frame for implementation beginning in January 2004. Along with the EHP, ASEAN and China also negotiated trade agreements in goods and services as part of the ACFTA. The Trade in Goods Agreement was concluded in November 2004 and came into effect in July 2005, while the Trade in Services Agreement was signed in January 2007 and came into effect in July 2007.

#### **4.1.2. Rationale for the ASEAN-China FTA**

ASEAN's motivations for forming the FTA were both economic and political. First, China is a huge and dynamic economy, and its growing demand for goods and services from ASEAN could serve as a new engine of growth (Chia 2004). ASEAN looks to China as its future primary export market for energy, raw materials and electronic and machine parts. Closer ASEAN-China economic ties could also enable ASEAN to reduce dependence on the US, EU and Japan (Bernardino 2004). Second, China is fairly flexible towards newer ASEAN countries (Cambodia, Laos, Myanmar and Vietnam), providing special and preferential treatment and development assistance, and extending WTO most favoured nation (MFN) benefits to non-WTO members. Such measures make it feasible for the newer ASEAN countries to benefit from trade liberalisation with China, and could make it easier to bridge the development gap in the region. Third, China and ASEAN would be able to go further than the agreements and commitments made by all WTO members in liberalising agricultural trade, because China's temperate agriculture and ASEAN's tropical agriculture are complementary. Fourth, ASEAN views the ACFTA as a potential route to speed up its post-crisis recovery. According to Bernardino, ASEAN's wish is to "ride the Chinese economic express with the objective of re-attracting [FDI] and hopefully redirect into the South East Asian region some of the huge amounts of FDI currently flowing into China" (2004: 5).

China's motivations for forming the ACFTA were also both political and economic. Politically, China wished to remain on friendly terms with its neighbours to the south (Chia 2004). The ASEAN-China FTA was part of a confidence-building process to allay ASEAN concerns over China's economic threat by offering closer collaboration in areas including trade and investment, agriculture, information and communications technology, human resource development, Mekong basin development, tourism and security. Another main objective was geopolitical: to counter the United States' containment strategy against China and to protect China's trade routes in south-east Asia. Closer economic relations with ASEAN would enable China to build its geopolitical clout and counterbalance the influence of the US and Japan (Bernardino 2004). Economically, China wanted to make ASEAN its backyard and source of raw materials, as it becomes an industrial economy and net agricultural importer (Bernardino 2004). Bernardino also asserted that China's accession to the WTO in November 2001 as well as continued pressures by the US were behind China's drive to forge alliances with other developing countries, especially with its east Asian neighbours, including ASEAN, Japan and Korea, through the ASEAN+3 initiatives and the ACFTA.

#### **4.1.3. Early Harvest Programme**

The Early Harvest Programme was part of the framework agreement, and was intended to accelerate the reduction and elimination of tariffs. The EHP covers products included in chapters 1–8 under the Harmonised System at the HS 8/9 digit level, and includes live animals, meat and edible meat offal, fish, dairy products, other animal products, live trees, edible vegetables and edible fruits and nuts. The EHP also allows member countries to exclude certain sensitive products from



liberalisation. Any party that excludes other ASEAN members or China from tariff concessions through the exclusion list does not receive tariff concessions on those products from the other ASEAN members or China. The implementation of the EHP began in 2004 with an agreed three-year time frame for tariff reduction for ASEAN 6<sup>8</sup> countries and China, and a longer time frame for newer ASEAN countries (Cambodia, Laos, Myanmar and Vietnam).

Tariff reduction under the EHP has contributed significantly to a rapid increase in agricultural trade between ASEAN and China. By 2006, the value of EHP products traded between ASEAN and China reached USD2.62 billion, 100 per cent higher than in 2003, and ASEAN exports to China were valued at USD1.21 billion, a 120 per cent increase. According to recent statistics, trade in EHP products increased in 2007 to USD3.08 billion, of which about 47 per cent was exports from ASEAN to China.

#### 4.1.4. Trade in Goods Agreement

The Trade in Goods Agreement between ASEAN and China was signed in November 2004 after several rounds of negotiations, which began in 2003. The agreement set new modalities for tariff reduction and elimination, rules of origin and other trade-related measures such as quantitative restrictions, non-tariff barriers and safeguard measures and institutional arrangements to oversee, coordinate and review the implementation of the agreement.

#### Tariff Reduction Schedules

The agreement requires all parties gradually to reduce and eliminate applied MFN tariff rates on tariff lines not covered by the EHP in accordance with the agreed time frame. The tariff reduction or elimination programmes under the framework agreement categorise traded goods for tariff reduction into two groups—normal track and sensitive track.

Products listed in the **normal track** are to have their applied MFN tariff rates gradually reduced or eliminated over the period 1 January 2005 to 2010 for the ASEAN 6 and China, and 1 January 2005 to 2015 for newer ASEAN members, in accordance with the specified schedules in Tables 2–4.

**Table 2: ASEAN 6 and China**

X = Applied MFN Tariff Rate	ACFTA Preferential Tariff Rate (No later than 1 January)			
	2005*	2007	2009	2010
$X \geq 20\%$	20	12	5	0
$15\% \leq X < 20\%$	15	8	5	0
$10\% \leq X < 15\%$	10	8	5	0
$5\% \leq X < 10\%$	5	5	0	0
$X < 5\%$	Standstill		0	0

8 ASEAN 6: The founding members of ASEAN (Indonesia, Malaysia, Philippines, Singapore and Thailand) and Brunei Darussalam.

**Table 3: Vietnam**

X = Applied MFN Tariff Rate	ACFTA Preferential Tariff Rate (No later than 1 January)							
	2005*	2006	2007	2008	2009	2011	2013	2015
$X \geq 60\%$	60	50	40	30	25	15	10	0
$45\% \leq X < 60\%$	40	35	35	30	25	15	10	0
$35\% \leq X < 45\%$	35	30	30	25	20	15	5	0
$30\% \leq X < 35\%$	30	25	25	20	17	10	5	0
$25\% \leq X < 30\%$	25	20	20	15	15	10	5	0
$20\% \leq X < 25\%$	20	20	15	15	15	10	0-5	0
$15\% \leq X < 20\%$	15	15	10	10	10	5	0-5	0
$10\% \leq X < 15\%$	10	10	10	10	8	5	0-5	0
$7\% \leq X < 10\%$	7	7	7	7	5	5	0-5	0
$5\% \leq X < 7\%$	5	5	5	5	5	5	0-5	0
$X < 5\%$	Standstill							0

**Table 4: Cambodia, Laos and Myanmar**

X = Applied MFN Tariff Rate	ACFTA Preferential Tariff Rate (No later than 1 January)							
	2005*	2006	2007	2008	2009	2011	2013	2015
$X \geq 60\%$	60	50	40	30	25	15	10	0
$45\% \leq X < 60\%$	40	35	35	30	25	15	10	0
$35\% \leq X < 45\%$	35	35	30	30	20	15	5	0
$30\% \leq X < 35\%$	30	25	25	20	20	10	5	0
$25\% \leq X < 30\%$	25	25	25	20	20	10	5	0
$20\% \leq X < 25\%$	20	20	15	15	15	10	0-5	0
$15\% \leq X < 20\%$	15	15	15	15	15	5	0-5	0
$10\% \leq X < 15\%$	10	10	10	10	8	5	0-5	0
$7\% \leq X < 10\%$	7**	7**	7**	7**	7**	5	0-5	0
$5\% \leq X < 7\%$	5	5	5	5	5	5	0-5	0
$X < 5\%$	Standstill							0

\* The first date of implementation was 1 July 2005.

\*\* Myanmar shall be allowed to maintain ACFTA rates at no more than 7.5 per cent until 2010.

The tariff reduction programme under the normal track requires each party to undertake further tariff reductions of 0–5 per cent on additional products over time. The ASEAN 6 countries and China, for example, are required to reduce tariff rates to 0–5 per cent for at least 40 per cent of the tariff lines placed on the normal track no later than 1 July 2005, and at least 60 per cent of tariff lines on the normal track no later than 1 January 2007. Tariff elimination on all tariff lines is to be made no later than 1 January 2010, with the flexibility to retain tariffs on some lines, not exceeding 150, eliminated no later than 1 January 2012. For newer ASEAN member states, tariff rates are to be reduced to 0–5 per cent for at least 50 per cent of tariff lines placed on the normal track no later than 1 January 2009 for Vietnam, 1 January 2010 for Laos and Myanmar and 1 January 2012 for Cambodia. Full tariff elimination of all lines placed on the normal track is to be undertaken no later than 1 January 2015, with the flexibility to retain tariffs on some lines, not exceeding 250, eliminated no later than 1 January 2018.

Products listed on the **sensitive track** need to have their applied MFN rates reduced to end rates by dates to be mutually agreed. The number of products in this track is subject to a ceiling of 400 lines at the HS six-digit level and 10 per cent of total import value based on 2001 trade statistics for the ASEAN 6 and China, and of 500 lines for the newer ASEAN countries. Tariff lines in the sensitive

track are further classified into the Sensitive List and the Highly Sensitive List. The applied MFN tariff rate for tariff lines placed on the Sensitive List shall be reduced to 20 per cent no later than 1 January 2012 for the ASEAN 6 and China and no later than 1 January 2015 for newer ASEAN members.<sup>9</sup> The further tariff rate reduction to 0–5 per cent is to be done no later than 1 January 2018 for the ASEAN 6 and China and no later than 1 January 2020 for newer ASEAN members. For products placed on the Highly Sensitive List, which should not exceed 100 lines at the HS six-digit level for the ASEAN 6 and China, and 150 lines for newer ASEAN members, the tariff rates are to be reduced to not more than 50 per cent no later than 1 January 2015 for the ASEAN 6 and China, and 2018 for newer ASEAN members. Tables 5 and 6 provide a summary of the tariff reduction schedules for the sensitive track.

**Table 5: Tariff Reduction Schedules for the Sensitive Track: ASEAN 6 and China**

	No later than January 2012	No later than January 2018
Sensitive List	20%	0-5%
Highly Sensitive List	--	< 50%

**Table 6: Tariff Reduction Schedules for the Sensitive Track: New ASEAN Countries**

	No later than January 2015	No later than January 2018	No later than January 2020
Sensitive List	20%	--	0-5%
Highly Sensitive List	--	<50%	--

### Rules of Origin

The rules of origin provided in the Trade in Goods Agreement set out criteria and rules for products eligible for the preferential tariff concession under the ACFTA. According to the origin criteria under Annex 3 of the agreement, products imported by a member country are deemed to be originating and eligible for lower tariffs if they are wholly obtained or produced in the country. If they are not wholly produced, they need to have local content of no less than 40 per cent. Products that satisfy rules of origin requirements receive a certificate of origin issued by government authorities designated by the exporting country, with notification to the other countries.

### Other Components

For other important trade-related measures such as non-tariff measures, technical barriers to trade, sanitary and phytosanitary standards, subsidies and countervailing measures, anti-dumping measures and intellectual property rights, the Trade in Goods Agreement basically follows provisions of the WTO. For example, the agreement states that quantitative restrictions should not be maintained unless otherwise permitted under the WTO disciplines, and other non-tariff barriers should be identified and eliminated as soon as possible after the agreement comes into effect.

On safeguard measures,<sup>10</sup> the agreement stresses that each signatory country that is a WTO member retains its rights and obligations under Article XIX of GATT 1994 and the WTO Agreement on Safeguards, while providing ACFTA safeguard measures for countries that are not WTO members. A country is free to take ACFTA safeguard measures if its tariff concessions under the EHP or the Trade in Goods Agreement tariff reduction schedule cause or threaten to cause serious injury from imports to domestic industries that produce similar or directly competitive products. The measure

<sup>9</sup> Vietnam has not yet determined the specific tariff rate on the Sensitive List for reduction by 1 January 2015.

<sup>10</sup> Under WTO rules, safeguarding measures (such as quantitative import restrictions or duty increases to higher than bound rates) can be implemented to restrict temporarily imports of a specific product, where such imports have caused or threaten to cause serious injury to the importing member's domestic industry.

may increase the tariff rate applicable to the product concerned to the WTO MFN tariff rate applied to that product at the time the measure is taken, and may also be maintained for an initial period of up to three years, with possible extension for a period not exceeding one year.

While the establishment of a permanent institution is pending, a body comprising the ASEAN Economic Ministers and the Ministry of Commerce of China is designated to oversee, supervise, coordinate and review the implementation of the Trade in Goods Agreement. This body is supported and assisted by the ASEAN Senior Economic Officials Meeting. It was to meet within a year of the start of the agreement, and then biennially or otherwise as appropriate to review the agreement for the purpose of considering further measures to liberalise trade in goods and to develop disciplines and negotiate agreements on trade-related provisions of WTO disciplines.

Unlike some trade agreements, especially those signed by the US and Canada, the Trade in Goods Agreement does not have provisions discussing the environmental aspects of trade. Instead, environmental cooperation between ASEAN and China is addressed through other initiatives. First, under the ASEAN+3 summit, environmental ministers meet once a year to discuss policy issues and areas of cooperation, which include natural resources conservation, water resources conservation, protection of the ocean environment, environmental technology training and public participation, wetland protection, forest ecological system and biodiversity conservation, clean production and the prevention and control of trans-boundary pollution. Other cooperation on environmental issues is possible through the GMS framework. The problems of environmental degradation in the GMS have been recognised and raised in a series of GMS summits,<sup>11</sup> which are an important venue for leaders to discuss and agree on priority actions for the GMS Economic Cooperation Programme.

The GMS Economic Cooperation Programme has a vision to promote sustainable management of the sub-region's resources in order to reverse earlier degradation and mitigate adverse environmental impacts arising from new development. One of its priority areas is the Core Environment Programme, which has five components: strategic environmental assessments of GMS economic corridors and priority sectors; the biodiversity conservation corridors initiative; environmental performance assessments; capacity building for environmental management; and programme development, delivery and sustainable financing. The programme is intended to empower GMS countries to manage their environment and economic development through conserving biodiversity, strengthening their environment and development planning and management capacity and responding to climate change in a collective and collaborative manner. The Working Group on Environment serves as a forum and advisory body to address environmental issues in sub-regional projects and facilitate cooperation in information exchange, training, policy coordination and project financing and implementation. Notable achievements have been made through the Core Environment Programme, including the launching of several pilot projects to improve biodiversity conservation, strengthening the Working Group on Environment through capacity building and establishing the Environment Operations Centre to coordinate trans-boundary environmental issues and share resources and information on a long-term and sustainable basis.

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<sup>11</sup> The GMS summit takes place every three years. The first was held in Phnom Penh on 3 November 2002, the second in Kunming, China, on 4–5 July 2005 and the third in Vientiane on 30–31 March 2008.

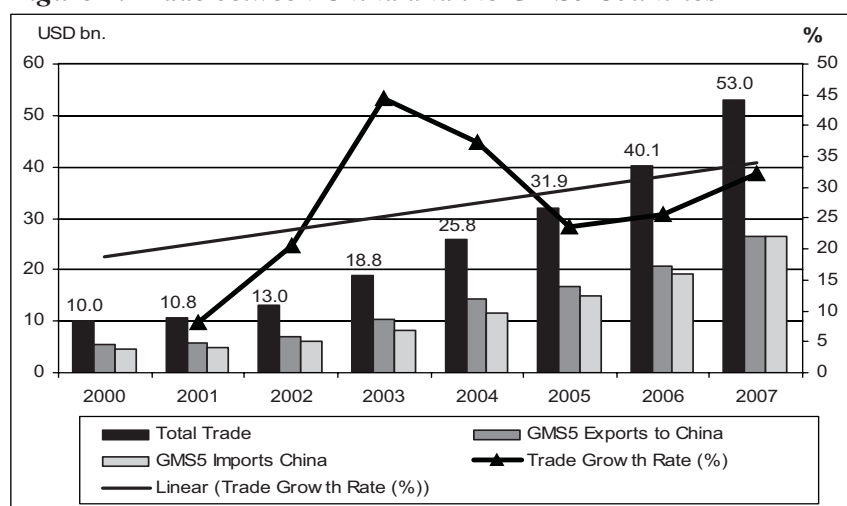
In summary, economic and trade relations between ASEAN and China have developed quickly, and the formation of the ACFTA was a major step toward closer and deeper economic cooperation for mutual benefit. However, the environmental agenda has not been adequately discussed in trade negotiations, as reflected by the absence of provisions in the agreement to deal with environmental consequences arising from trade. Although regional environmental cooperation between ASEAN and China exists in other initiatives, none of them are specifically linked to trade.

## 4.2. Trade within the GMS and its Implications for the Environment

### 4.2.1. Overview of Trade Between the GMS5 and China

External trade in the GMS has grown rapidly over the past eight years, as shown in Figure 2. Total trade between China and the GMS5 countries grew at an average rate of 27 per cent per annum, from USD9.98 billion in 2000 to USD53.01 billion in 2007. The GMS5 countries' exports to China represent about half of total trade and grew at an average rate of 26 per cent per annum during 2000–07, while imports from China rose by 29 per cent per annum during the same period.

**Figure 2: Trade between China and the GMS5 Countries**



Source: Global Trade Atlas and UN Comtrade

### Export of Goods from GMS5 Countries to China

The export structure from GMS5 countries to China is highly concentrated on a small number of product groups, accounting for 87 per cent of all exports in 2007. The largest export products are machinery and mechanical appliances and electrical machinery, representing about half of total exports, followed by mineral fuels, rubber, plastics, chemicals and woods. Certain agricultural products including vegetables and fruits are also among the major exports from the GMS5 countries to China, in spite of their much smaller share (4 per cent). Table 7 shows that not only has the volume of the top 10 exports risen dramatically over the last seven years (from USD4.75 billion in 2001 to USD12.1 billion in 2004 and USD23.1 billion in 2007), but their share has increased from 81 per cent in 2001 to 88 per cent in 2007.

**Table 7: Export Structure from GMS5 Countries to China**

HS Code	Description	2001	2004	2007	2004/01	2007/04	2007/01	2001	2004	2007
		Value (USD million)			Periodical Change (%)			Share (%)		
84	Machinery and mechanical appliances	975.1	2846.9	7251.6	192	155	644	16.5	19.9	27.5
85	Electrical machinery	918.3	2984.6	5818.3	225	95	534	15.6	20.9	22.1
27	Mineral fuels and oils	1071.9	2426.7	2506.0	126	3	134	18.2	17.0	9.5
40	Rubber	465.8	1155.0	2297.1	148	99	393	7.9	8.1	8.7
39	Plastics	666.4	1223.7	1641.3	84	34	146	11.3	8.6	6.2
29	Organic chemicals	104.8	344.1	1357.4	228	294	1195	1.8	2.4	5.1
44	Wood and wood articles	244.3	456.5	762.2	87	67	212	4.1	3.2	2.9
07	Edible vegetables	139.7	326.8	649.6	134	99	365	2.4	2.3	2.5
26	Ores, slag and ash	33.5	130.3	436.0	289	234	1200	0.6	0.9	1.7
08	Edible fruit	130.1	214.6	369.7	65	72	184	2.2	1.5	1.4
<b>Total top 10 export items</b>		4750.4	12,109	23,089	154.9	90.7	386.1	80.5	84.8	87.5
<b>Others</b>		1150	2162	3283	87.9	51.9	185.4	19.5	15.2	12.5
<b>All products</b>		5901	14,272	26,373	141.9	84.8	346.9	100	100	100

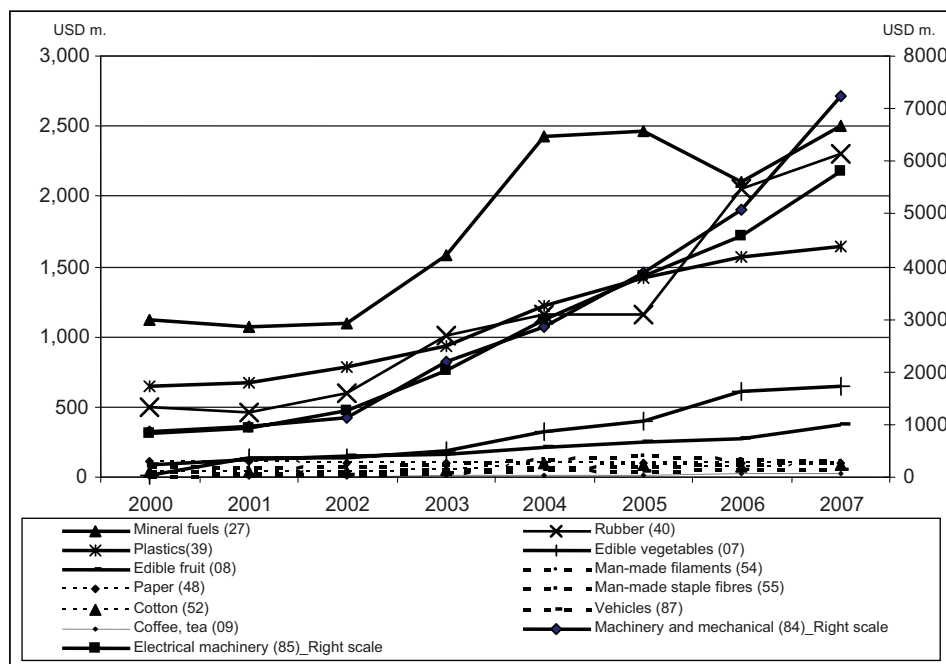
Source: Global Trade Atlas 2007

Thailand is the largest exporter to China among the GMS5. Its exports in 2007 amounted to USD22.65 billion, or about 86 percent of total GMS5 exports in that year, a significant increase from USD11.54 billion in 2004. The largest export groups include machinery and electrical appliances, rubber, organic chemicals, mineral fuel, vegetables, wood and fruits and nuts. Vietnam is the second largest export country to China, with exports valued at USD3.21 billion in 2007. Its export pattern is similar to that of Thailand, concentrated in natural resource products (mineral fuel, ore, wood, rubber), agricultural goods (vegetables, fruits and nuts, starch) and manufactured goods (machinery and electrical appliances, footwear). These top 10 products contribute significantly to total exports (87 per cent). Myanmar is the third largest exporter to China, followed by Laos and Cambodia. Their export structures are not very different from those of Vietnam, concentrated mainly on natural resources and agricultural products (more detail in Tables A.2–A.5 in the appendix). The export structure of Cambodia to China is discussed in greater detail in the next chapter.

Figure 3 shows trends in China's imports from the GMS5 for two major groups of products. Group one, which is represented in solid lines on the graph, refers to product clusters whose tariff rates were reduced under the ACFTA commitment for imports originating from GMS5 countries. Those products include machinery and mechanical appliances (HS 84), electronic machinery (HS 85), mineral fuel (HS 27), rubber (HS 40), plastics (HS 39), vegetables (HS 07) and fruits (HS 08). Group two, represented by dotted lines on the graph, refers to product categories whose tariff rates did not change. These include artificial filaments (HS 54), paper (HS 48), artificial staple fibres (HS 55), cotton (HS 52), vehicles (HS 87) and coffee and tea (HS 09).

The graph shows that import trends of the two product groups were similar in the period before the implementation of tariff reduction governed by the ACFTA (2000–04), but differed in the post-agreement period (2005–07). The group of products that has lowered tariff rates has experienced robust growth in imports since 2005, while the imports of products whose tariffs did not change significantly have grown quite slowly. This preliminary trend analysis indicates the significance of tariff reduction for trade. The ACFTA, which obligated all members to implement gradual tariff reduction, is regarded as a factor driving the rapid increase in imports of GMS5 goods into China.

**Figure 3: Trend of China's Imports from GMS5**



Source: Global Trade Atlas 2007

The theoretical prediction that a country will tend to export products in which it has a comparative advantage seems to hold for the GMS5 countries. The RCA of GMS5 countries in the Chinese market suggests that these countries are highly specialised in the production of agricultural goods, natural resource-based products and light manufacturing. All top exports, except for electrical and machinery equipment and articles of iron, steel and ore, indicate strong comparative advantage, and most of them have increased their RCA indices over the last seven years. Certain GMS5 countries' exports, such as live animals, footwear, machinery, mechanical appliances and organic chemicals, were relatively disadvantaged in the past, but now appear to have stronger comparative advantage in the Chinese market.

Thailand has a strong comparative advantage in unprocessed and processed agricultural products, including vegetables, cereals, live trees, fruits and nuts, milling products (malt, starch and wheat gluten), foodstuffs and sugar. Thailand also specialises in rubber and plastics, machinery and electrical appliances and wood products. Like Thailand, Vietnam specialises in unprocessed and processed agricultural products, rubber and wood products. It is also good at producing mineral fuel, clothing, apparel and footwear, which have a strong comparative advantage in the Chinese market. Myanmar's specialisation is mainly concentrated in agricultural goods and natural resource-based products, while the comparative advantage of Laos lies in limited products such as rubber, wood products, coffee and tea and apparel (Tables A.6–A.10 in the appendix). Cambodia's specialisation in the Chinese market is discussed in the next chapter.

### Import of Goods from China by GMS5 Countries

GMS5 countries' imports from China are concentrated in manufacturing and industrial products, as shown in Table 8. The major imports, accounting for 67.5 per cent of total imports in 2007, include machinery and mechanical appliances, electrical machinery, iron and steel, vehicles, mineral fuels and oils, cotton and fabrics and chemicals and fertilisers. Machinery, mechanical appliances and electrical machinery accounted for more than a third of total imports in 2007. This means that GMS5 countries and China have a high level of intra-industry trade.

Thailand is the largest importer of Chinese goods among the GMS5. In 2007, it imported USD11.98 billion of goods from China, or about 45 percent of total GMS5 imports. The largest import groups are machinery and electrical appliances, iron and steel, base metals, chemicals, plastics and vehicles. Vietnam was the second largest importer from China, with imports valued at USD11.91 billion, or 44 percent of GMS5 imports. Machinery and electrical appliances are the top imports, followed by iron and steel, mineral fuel, vehicles and fertilisers. Vietnam also imports a significant amount of cotton and fabrics from China, which are inputs for export-oriented garment production. Myanmar has the next largest share of imports from China, followed by Cambodia and Laos. Their import structures are very similar to that of Vietnam (Tables A.2-A.5 in the appendix). Cambodia's import structure from China will be discussed in greater detail in the next chapter.

**Table 8: Import Structure of GMS5 Countries from China**

HS Code	Description	2001	2004	2007	2004/01	2007/04	2007/01	2001	2004	2007
		Value (USD million)			Periodical Change (%)			Share (%)		
84	Machinery and mechanical appliances	998.5	1973.5	4803.5	98	143	381	20.4	17.1	18.0
85	Electrical machinery	730.3	1718.4	4091.8	135	138	460	14.9	14.9	15.4
72	Iron and steel	205.5	1231.7	3611.5	499	193	1657	4.2	10.7	13.6
87	Vehicles	528.1	330.3	1054.7	-37	219	100	10.8	2.9	4.0
27	Mineral fuels and oils	303.0	797.2	997.3	163	25	229	6.2	6.9	3.7
73	Articles of iron or steel	95.2	232.1	771.2	144	232	710	1.9	2.0	2.9
52	Cotton	149.5	406.7	739.2	172	82	394	3.1	3.5	2.8
60	Fabrics	56.2	219.4	677.9	290	209	1105	1.1	1.9	2.5
29	Organic chemicals	130.3	229.7	646.8	76	182	396	2.7	2.0	2.4
31	Fertilisers	86.9	486.9	588.7	460	21	577	1.8	4.2	2.2
<b>Total top 10 import items</b>		3283.9	7625.9	17982	132.2	135.8	447.6	67.1	66.0	67.5
<b>Others</b>		1608.3	3925.9	8651.8	144.1	120.4	437.9	32.9	34.0	32.5
<b>All products</b>		4892.3	11552	26,634	136.1	130.6	444.4	100.0	100.0	100.0

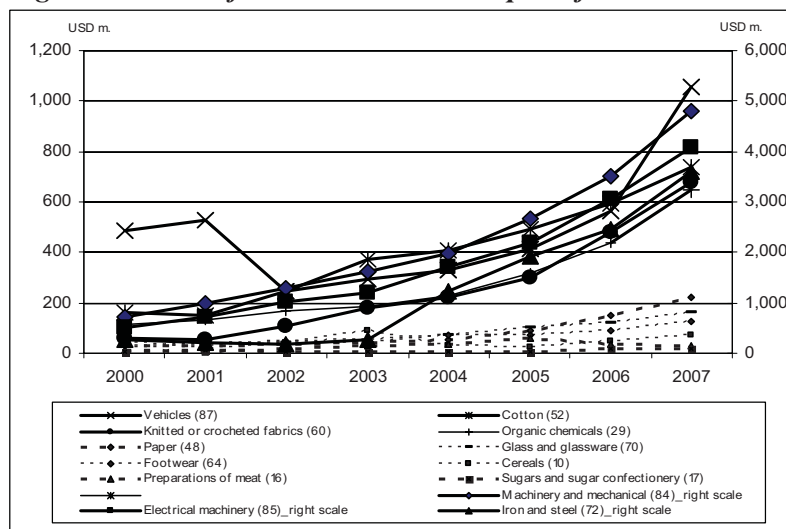
Source: Global Trade Atlas 2007

Figure 4 shows the trend of GMS5 imports from China for two groups of products. The first group (solid lines on the graph) includes machinery and mechanical appliances (HS 84), electronic machinery (HS 85), iron and steel (HS 72), vehicles (HS 87), cotton (HS 52), fabrics (HS 60) and organic chemicals (HS 29). GMS5 countries reduced import tariffs for the majority of these products originating from China. The second group (dotted lines on the graph) shows products whose tariff rates did not change significantly. These include paper (HS 48), glass and glassware (HS 70), footwear (HS 64), cereals (HS 10), prepared meat (HS 16) and sugar and confectionery (HS 17).

Figure 4 shows that the two product groups had similar growth trends (constant growth) during the pre-FTA period (2000–04), but these began to diverge after the implementation of tariff reductions in 2005. Products with lower import tariffs had robust growth in imports after the FTA signing (2005–07), while products whose tariffs did not change much showed only modest growth in imports. This preliminary trend analysis reflects the significance of tariffs on trade flows, and suggests that the tariff reductions under the ACFTA are a factor driving the rapid increase of GMS5 imports from China.



**Figure 4: Trend of GMS5 Countries' Imports from China**



Source: Global Trade Atlas 2007

RCA analysis suggests that China has a comparative advantage in a wide range of products in GMS5 countries' markets. The major specialisations are footwear, stone and ceramics, textiles and textile articles, hides and leathers and iron and steel. Unlike in GMS5 countries, only half of China's top 10 exports (cotton, iron and steel, fabrics, fertilisers, machinery and mechanical appliances) have comparative advantage. Trade in these products represents about 39 per cent of China's total exports to the GMS5. Although the RCA indices of major export products have not changed significantly over the last seven years, most of them have increased slightly. For example, the RCA of cotton increased from 2.51 in 2001 to 2.77 in 2007, while that for iron and steel jumped to 2.22 in 2007 from 0.95 in 2001. Vehicles are one exception: the RCA index of vehicle manufacturing has dropped considerably over the last seven years, from a level of comparative advantage (2.61) to one of disadvantage (0.90) (Table A.12 in the appendix).

#### 4.2.2. Impacts of Trade on Pollution

As elaborated in the methodology section, in order to estimate the impacts of trade on pollution, we classified traded products into three major categories by pollution intensity: most polluting, moderately polluting and least polluting. Trade value is defined as the sum of exports and imports of the GMS5 countries to and from China, and this figure is used to estimate GMS-wide environmental impacts in terms of pollution generated by production.

Table 9 suggests that total trade in the **most polluting sectors** has increased over time at a faster pace than other sectors and accounts for a significant amount of total trade—25 per cent in 2007. Since production of these goods generates a greater amount of pollution than other product groups, rapid increase in their production as a result of increased trade across the sub-region is likely to contribute to environmental degradation. At a total value of USD13.44 billion for intra-GMS trade, pollution is estimated to reach 118.5 million pounds for the whole sub-region. China is the major producer of goods in the most polluting sectors, accounting for 70 per cent of the traded goods in these sectors in 2007. Since trade in these sectors produces the vast majority of estimated pollution arising from trade between China and the GMS5, much of the GMS-wide pollution generated by trade originates in China.

Trade in goods that fall into the **moderately polluting sectors**, which include machinery and electrical appliances, mineral products, textiles and apparel, rubber products, vehicles and miscellaneous manufactured articles, accounts for 64 per cent of total trade, at a value of USD34.03 billion, with pollution estimated at 21.14 million pounds. Although the percentage increase in pollution between 2001 and 2007 is quite significant, the overall level generated by trade in these sectors is less than a fifth of that for the most polluting sectors. China and the GMS5 have traded with each other at similar levels in this category, and have thus contributed almost equally to GMS-wide pollution from the production of goods in the moderately polluting sectors.

Trade in products in the **least polluting sectors** accounts for only 10 per cent of total trade, with pollution estimated at just 1.21 million pounds. By this classification, wood and wood products, which represent 17 per cent of trade in the least polluting sectors (the majority coming from GMS5 countries), are considered to be products that cause the least harm in terms of pollution.

**Table 9: Trade-Environment Matrix for Total Trade between GMS5 Countries and China**

HS Code	Description	2001	2004	2007	2001	2004	2007	2001	2004	2007
		Value (in USD billion)			Share (%)			EPI* (in million pounds)		
71-83	Base metals	0.63	2.37	6.09	5.8	9.2	11.5	5.6	21.3	54.9
28-38	Chemicals	0.75	1.92	4.40	7.0	7.4	8.3	9.4	24.0	54.9
39-43	Plastics	0.72	1.41	2.15	6.7	5.5	4.1	1.8	3.5	5.3
47-49	Pulp and paper	0.19	0.20	0.47	1.7	0.8	0.9	0.7	0.7	1.7
41-43	Hides and leather	0.08	0.20	0.33	0.7	0.8	0.6	0.4	1.0	1.7
<b>Most polluting sector</b>		<b>2.37</b>	<b>6.10</b>	<b>13.44</b>	<b>21.93</b>	<b>23.62</b>	<b>25.36</b>	<b>17.89</b>	<b>50.53</b>	<b>118.5</b>
84-85	Machinery and electrical appliances	3.62	9.52	21.97	33.6	36.9	41.4	1.8	4.8	11.2
25-27	Mineral products	1.45	3.40	4.01	13.4	13.2	7.6	1.1	2.6	3.1
50-63	Textiles and apparel	0.74	1.87	3.82	6.8	7.2	7.2	0.5	1.3	2.7
40	Rubber products	0.50	1.23	2.51	4.6	4.8	4.7	0.6	1.4	3.0
86-89	Vehicles	0.60	0.46	1.27	5.6	1.8	2.4	0.5	0.4	1.0
93-96	Miscellaneous manufactured articles	0.06	0.18	0.45	0.6	0.7	0.8	0.04	0.1	0.3
<b>Moderately polluting sector</b>		<b>6.97</b>	<b>16.67</b>	<b>34.03</b>	<b>64.58</b>	<b>64.53</b>	<b>64.20</b>	<b>4.57</b>	<b>10.68</b>	<b>21.14</b>
6-14	Vegetable products	0.53	1.23	2.08	4.9	4.8	3.9	0.01	0.02	0.04
44-46	Wood and wood articles	0.25	0.51	0.96	2.3	2.0	1.8	0.1	0.2	0.4
90-92	Optical, precision & musical Instruments	0.15	0.44	0.85	1.4	1.7	1.6	0.1	0.2	0.3
68-70	Stone/cement/ceramics	0.09	0.27	0.55	0.8	1.0	1.0	0.03	0.1	0.2
15-24	Prepared foodstuffs	0.30	0.33	0.53	2.7	1.3	1.0	0.1	0.1	0.1
64-67	Footwear	0.05	0.12	0.28	0.4	0.5	0.5	0.023	0.1	0.1
1-5	Live animals	0.08	0.12	0.26	0.8	0.5	0.5	0.001	0.002	0.005
97-99	Antiques and works of art	0.01	0.04	0.03	0.1	0.1	0.0	0.004	0.019	0.012
<b>Least polluting sector</b>		<b>1.46</b>	<b>3.06</b>	<b>5.53</b>	<b>13.52</b>	<b>11.85</b>	<b>10.44</b>	<b>0.30</b>	<b>0.64</b>	<b>1.21</b>
<b>Total</b>	<b>All products</b>	<b>10.79</b>	<b>25.82</b>	<b>53.01</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>23</b>	<b>62</b>	<b>141</b>

\* Estimated Pollution Intensity

Source: Authors' calculation based on trade data from Global Trade Atlas

Although trade in natural resource-based products tends to cause lower levels of pollution than trade in other products, it has large implications for other aspects of environmental degradation. In the absence of strong regulations and enforcement, an increase in trade in wood and wood products is likely to lead to deforestation, which will in turn cause many local and global environmental problems. At the local level, loss of forest cover reduces the soil's water retention capacity, making lowlands more prone to flooding and landslides, increases the rate of soil erosion and reduces biodiversity. Globally, deforestation contributes indirectly to global warming by reducing carbon sinks (WTO 1999).

Having agreed to reduce tariff rates gradually, the GMS5 countries and China are expected to experience continued growth in trade, with exports based on their respective specialisations and competitiveness. Given the recent trend in trade in the most polluting sectors, which has risen at a constant rate over the last seven years, one may surmise that trade in these sectors will continue to grow in both absolute value and relative share. Since production of these sectors generates substantial pollution, the additional value of trade is likely to cause greater damage to the environment.

The analysis of RCA and trade structures indicates that China exports from its most polluting sectors and is likely to remain the main producer and exporter of most polluting products, given its relatively strong comparative advantage in their production. This means that the majority of additional pollution will be generated in China as a result of greater production in response to emerging trade opportunities. For the moderately polluting sectors, intra-industry trade in machinery and electrical appliances has grown rapidly. Machinery and electrical appliances are likely to remain the major trading products that the GMS5 countries and China export to each other, while trade in other products such as rubber, textiles and apparel, vehicles and mineral products is also expected to rise. Since the production of these products is more technology-based, an increase in their trade is less likely to increase pollution significantly than trade in products from the most polluting sectors.



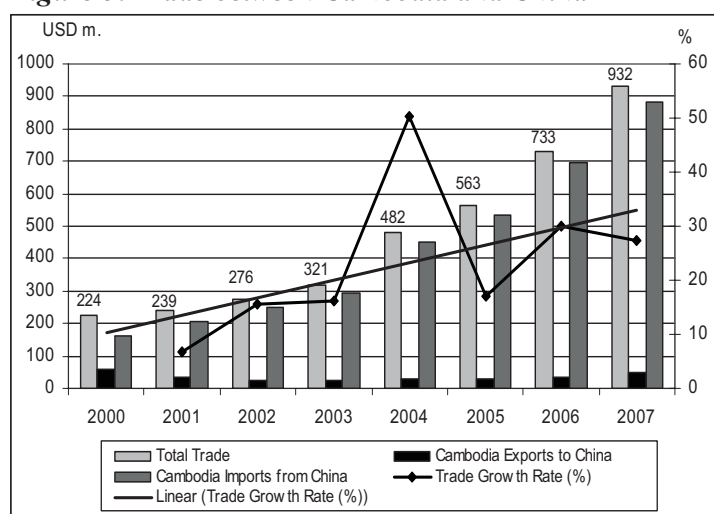
## Cambodia's Trade with China and Its Impact on the Environment

This section looks at the impact of trade between China and Cambodia under the ACFTA on Cambodia's natural environment. It begins with an overview of the economic relations between the two countries, followed by an analysis of Cambodia's trade structure and comparative advantage, and an assessment of the environmental implications for Cambodia of trade between the two countries.

### 5.1. Economic Relations between Cambodia and China

Economic relations between Cambodia and China have developed significantly over the last decade, evolving from a relationship that had marginal implications for business activities and economic growth to a dynamic economic partnership with significant importance for growth and development, especially for Cambodia. Relations developed at a faster pace when the two countries concluded an investment promotion and protection agreement in July 1996 and a bilateral agreement to promote mutual trade a year later. The economic partnership strengthened further when Cambodia and China entered into a bilateral trade agreement under the EHP in 2003 and the Trade in Goods Agreement of the Framework Agreement (described in the previous chapter) in 2005. These critical milestones established a solid platform for the rapid expansion of trade and investment between the two countries.

**Figure 5: Trade between Cambodia and China**



Source: Global Trade Atlas and UN Comtrade

China has been among the largest sources of FDI for Cambodia, with total investment of around USD1.64 billion, or 27 per cent of total FDI during 1996–2006, and became the fourth largest trading partner in 2007. Total trade in 2007 reached USD932.33 million, of which Cambodia's exports to China were USD51.08 million and its imports from China USD881.25 million (Figure 5). Cambodia's imports from China grew at an average annual rate of 28 per cent during 2001–07, while Cambodia's exports to China fluctuated over the same period, with negative growth in some years. As shown in Figure 5, imports from China dominate total trade, being 95 per cent of the total trade volume.

### Exports of Goods from Cambodia to China

As shown in Table 10, Cambodia's exports to China are highly concentrated in a small number of product groups, including natural resource-based products, agricultural products and apparel. Wood and wood products represent the largest export, constituting 47 per cent of total exports to China and valued at USD24.09 million, and rubber the second largest export (21.6 per cent) with total value of USD11 million in 2007. A considerable amount of rubber was also exported to Vietnam for processing and re-export to China. Other major exports are cotton and clothing products, essential oils, fish and crustaceans and live animals.

**Table 10: Export structure of Cambodia to China**

HS Code	Description	2001	2004	2007	2004/01	2007/04	2007/01	2001	2004	2007
		Value (USD million)			Periodical Change (%)			Share (%)		
44	Wood and wood products	27.03	15.07	24.09	-44	60	-11	77.7	51.0	47.2
40	Rubber	5.71	2.53	11.01	-56	335	93	16.4	8.6	21.6
52	Cotton	0.44	8.85	4.78	1914	-46	989	1.3	29.9	9.4
61	Articles of apparel and clothing accessories—knitted or crocheted	0.05	0.07	3.66	34	4936	6628	0.2	0.2	7.2
33	Essential oils	0.00	0.06	1.86	-	2863	-	0.0	0.2	3.6
63	Other made up textile articles	0.01	0.09	1.36	964	1412	15988	0.0	0.3	2.7
03	Fish and crustaceans	0.93	1.28	1.17	38	-9	26	2.7	4.3	2.3
01	Live animals	0.24	0.04	1.03	-84	2469	323	0.7	0.1	2.0
62	Articles of apparel and clothing accessories— not knitted or crocheted	0.08	0.68	0.81	712	18	859	0.2	2.3	1.6
60	Knitted or crocheted fabrics	0.02	0.01	0.39	-32	2804	1882	0.1	0.0	0.8
<b>Total top 10 export items</b>		<b>34.5</b>	<b>28.7</b>	<b>50.2</b>	<b>-17</b>	<b>75</b>	<b>45</b>	<b>99.2</b>	<b>97.1</b>	<b>98.2</b>
<b>Others</b>		<b>0.3</b>	<b>0.9</b>	<b>0.9</b>	<b>143</b>	<b>85</b>	<b>349</b>	<b>0.8</b>	<b>2.9</b>	<b>1.8</b>
<b>All products</b>		<b>34.8</b>	<b>29.6</b>	<b>51.1</b>	<b>142</b>	<b>85</b>	<b>347</b>	<b>100</b>	<b>100</b>	<b>100</b>

Source: Global Trade Atlas 2007

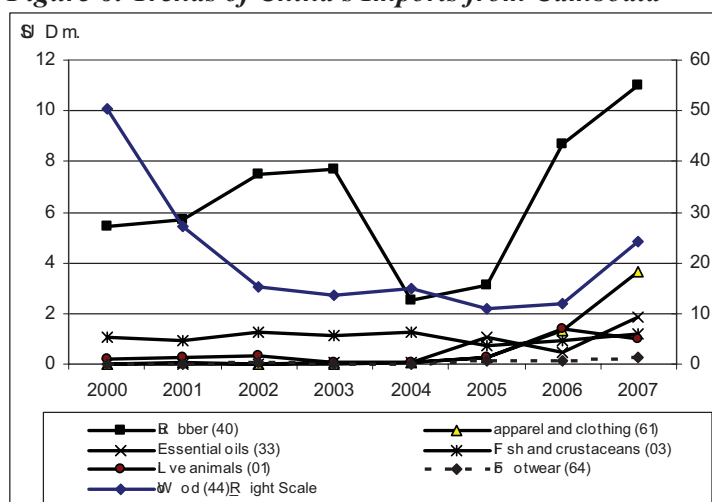
Figure 6 shows China's imports from Cambodia for products whose tariff rates were reduced (solid lines in the graph) and those whose tariff rates did not change much (dotted lines). China has reduced tariffs for the majority of its imports from Cambodia under its ACFTA commitment, including rubber (HS 40), wood products (HS 44), apparel and clothing (HS 61), live animals (HS 01), fish and crustaceans (HS 03) and essential oils (HS 33). However, it has excluded footwear (HS 64) from reduction.

Figure 6 shows a mixture of trends among exports: some exports, such as rubber, wood products and clothing apparel, have increased rapidly since the implementation of tariff reductions in 2005, while exports of other products increased relatively slowly. Rubber, wood and clothing and apparel responded well to the lower tariff rates implemented by China under the ACFTA, because Cambodia has a comparative advantage and competitiveness in their production. However, other products,

especially agricultural goods, have not fully benefited from the preferential tariffs. Exports of live animals and fish, for example, did not change much between the periods before and after 2005 in spite of differing tariff rates. Cassava is another export that failed to catch the market access opportunity. Instead of exporting directly to China, Cambodia exports cassava to Vietnam and Thailand, where it is processed for re-export.

The above analysis suggests that tariff reductions by China under ACFTA have been important in enhancing some of Cambodia's exports, especially of products for which Cambodia has a comparative advantage. Tariff reductions have not been enough, however, for agricultural goods whose exports require a sanitary and phytosanitary standards certificate. It is not easy for exporters in Cambodia to obtain the certificate given the lack of laboratory facilities and technical staff. In summary, the ACFTA has contributed only partly to a growth in Cambodian exports to China.

**Figure 6: Trends of China's Imports from Cambodia**



Source: Global Trade Atlas and UN Comtrade

RCA analysis suggests that Cambodia has a strong comparative advantage in a narrow range of products, including live animals, textiles and apparel, wood, rubber and fish. These are currently among the top 10 exports to China. Table A.11 in the appendix shows that with the exception of wood, RCA indices of products in which Cambodia has a comparative advantage experienced upward and rapid growth over the last seven years. Furthermore, products such as apparel, footwear and essential oils, which were disadvantaged in the Chinese market in the past, are now becoming more competitive. Given Cambodia's level of development and resource endowment, including abundant land for agricultural production and lower labour costs, it is likely that it will remain specialised in natural resource-based, agricultural and apparel products, and will likely export more of these to China.

### Imports of Goods from China to Cambodia

Cambodia's imports from China are concentrated in manufacturing and industrial products. The major ones, about 80 per cent of total imports from China, include cotton and fabrics, machinery and mechanical appliances, electrical machinery, ceramic products and vehicles. Among these products, textiles and apparel (HS 50-63) have the greatest share of imports, with total value of \$529 million in 2007 (or 60 per cent of total imports from China), a significant increase from \$297.7 million in 2004 and \$114.4 million in 2001.

The steep growth of imports in this category reflects growing demand for textiles and apparel products as inputs to garment production, Cambodia's largest export industry. Cambodia's garment sector, which contributes about 16 per cent to GDP and employs (directly and indirectly) about 10 per cent of the total labour force, recorded exports valued at USD3.32 billion in 2006, an increase of more than 60 percent from USD2.02 billion in 2004 (CDRI 2008).

The second largest category of Chinese imports to Cambodia is represented by machinery and electrical appliances (HS 84-85), which account for about 13 per cent of total imports, a significant increase from 6 per cent in 2001 (Table 11). Total imports grew by 332 per cent between 2001 and 2007.

**Table 11: Import Structure of Cambodia from China**

HS Code	Description	2001	2004	2007	2004/01	2007/04	2007/01	2001	2004	2007
		Value (USD million)			Periodical Change (%)			Share (%)		
60	Knitted or crocheted fabrics	30.38	85.98	250.99	183	192	726	14.9	19.0	28.5
52	Cotton	49.85	118.27	127.52	137	8	156	24.5	26.1	14.5
85	Electrical machinery and equipment	11.80	15.53	74.42	32	379	531	5.8	3.4	8.4
84	Machinery and mechanical appliances	0.59	22.02	66.04	3612	200	11033	0.3	4.9	7.5
55	Man-made staple fibres	11.03	32.17	50.60	192	57	359	5.4	7.1	5.7
61	Articles of apparel and clothing accessories	6.82	8.97	30.42	31	239	346	3.3	2.0	3.5
69	Ceramic products	4.87	13.88	29.11	185	110	497	2.4	3.1	3.3
89	Ships, boats and floating structures	0.24	4.86	27.42	1947	464	11445	0.1	1.1	3.1
54	Man-made filaments	6.15	20.42	26.20	232	28	326	3.0	4.5	3.0
58	Special woven fabrics	3.31	21.08	26.17	537	24	691	1.6	4.7	3.0
<b>Total top 10 import items</b>		125.04	343.18	708.90	174	107	467	61.3	75.9	80.4
<b>Others</b>		78.83	109.15	172.35	38	58	119	38.7	24.1	19.6
<b>All products</b>		203.87	452.33	881.25	122	95	332	100	100	100

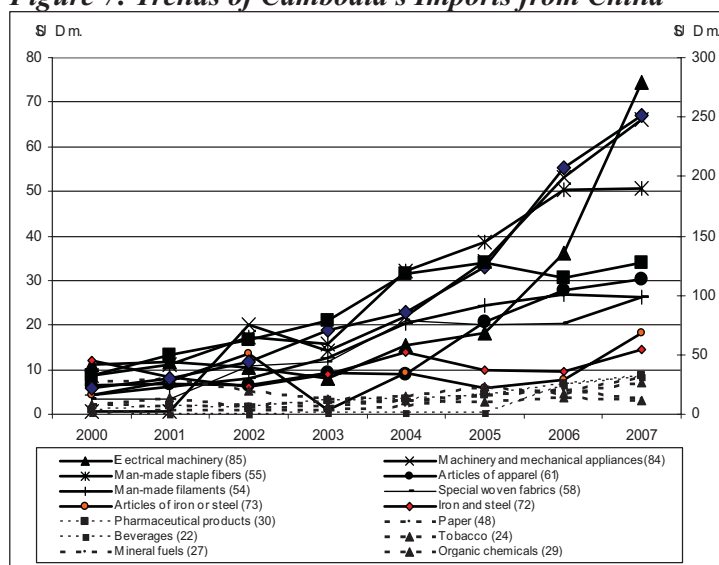
Source: Global Trade Atlas 2007

Figure 7 illustrates the trend of Cambodia's imports from China for two groups of products. Group one (solid lines) products' tariff rates were reduced by Cambodia under its ACFTA commitment. These products include machinery and mechanical appliances (HS 84), electronic machinery (HS 85), cotton (HS 52), fabric and apparel products (HS 54, 55, 58, 60, 61), iron and steel (HS 72) and articles made from iron and steel (HS 73). Group two (dotted lines) products' tariff rates did not change; they include pharmaceutical products (HS 30), paper (HS 48), beverages (HS 22), tobacco (HS 24), mineral fuels (HS 27) and organic chemicals (HS 29).

Figure 7 shows that the two product groups experienced similar import trends before the tariff reductions (2000–04), growing at a constant and similar pace. The trends began to diverge in 2005 and have continued to do so in the post-FTA period (2005–07). The products that have lower tariff rates have experienced robust growth in imports since 2005, while imports of products whose tariffs did not change much have increased relatively slowly (and in some cases decreased). This preliminary trend analysis illustrates the importance of tariffs on China's exports to Cambodia. The ACFTA has considerably increased trade between the two countries, especially Chinese exports to Cambodia.



**Figure 7: Trends of Cambodia's Imports from China**



Source: Global Trade Atlas and UN Comtrade

RCA analysis suggests that China has a comparative advantage in a wide range of products, with major specialisation in manufacturing and industrial goods. Table A.13 in the appendix shows that China has a very strong comparative advantage in machinery and electrical appliances, vehicles, textiles and apparel, base metals, footwear and ceramic products. The majority of these products have very high RCA indices (e.g. 409 for knits and fabrics and 115 for iron and steel), and the numbers reflect the domination of Chinese products in the Cambodian market. One example is textiles and apparel (mostly cotton, fabric, and accessories), which Cambodia imports as inputs for garment production. It is anticipated that trade between the two countries will continue to grow, partly due to their ongoing economic development policies and partly due to the greater opportunities arising from the trade agreements they have concluded.

## 5.2. Impacts of Trade on the Environment in Cambodia

Table 12 shows a trade-environment matrix for Cambodia's exports to China. It indicates that Cambodia exported about USD1.9 million of the most polluting sectors to China in 2007, a little less than 4 per cent of Cambodia's total exports to China. Table 13, which presents estimated pollution gains from Chinese imports to Cambodia, shows that Cambodia imported about USD84.5 million of the same sectors from China in 2007, about 10 per cent of total imports from China. Since Cambodia does not have a comparative advantage in products from the most polluting sectors, imports in this category create what would appear to be overall welfare gains for Cambodia. Not only was pollution generated by the production of exports in the most polluting sectors fairly minimal (23,000 pounds in 2007), but pollution from growing imports in the most polluting sectors was generated elsewhere (in China). Pollution intensity by Chinese imports from the most polluting sectors was estimated at 681,000 pounds in 2007, a substantial "gain" from trade for the Cambodian environment. While this trade structure results in overall benefits to Cambodia's environment, it comes at the cost of environmental degradation in China.

**Table 12: Trade-Environment Matrix for Cambodia's Exports to China**

HS Code	Description	2001	2004	2007	2001	2004	2007	2001	2004	2007
		Value (in USD billion)			Share (%)			EPI* (in pounds)		
28-38	Chemicals	0	0.07	1.86	0.0	0.2	3.6	0	855	23255
39-43	Plastic, hides and leather	0.03	0.01	0.02	0.1	0	0	71	27	52
47-49	Pulp and paper	0	0.01	0.02	0	0	0	2	45	62
71-83	Base metal	0	0	0	0	0	0	0	8	13
<b>Most polluting sector</b>		0.03	0.09	1.90	0.1	0.3	3.7	73	936	23382
50-63	Textiles and apparel	0.61	10	11.23	1.8	33.8	22.0	429	6978	7841
40	Rubber	5.71	2.53	11.01	16.4	8.6	21.6	6713	2978	12958
93-96	Miscellaneous manufactured articles	0	0.04	0.14	0	0.1	0.3	0	26	84
25-27	Mineral products	0	0	0.01	0.0	0.0	0.0	0	0	9
84-85	Machinery and electrical appliances	0.08	0.05	0.01	0.2	0.2	0	38	26	4
86-89	Vehicles	0	0	0	0	0	0	0	0	1
<b>Moderately polluting sector</b>		6.40	12.62	22.41	18.4	42.7	43.9	7181	10009	20897
44-46	Wood and wood articles	27.03	15.07	24.09	77.7	51.0	47.2	10595	5907	9442
1-5	Live animals	1.17	1.32	2.20	3.4	4.5	4.3	21	23	38
64-67	Footwear	0	0.03	0.30	0	0.1	0.6	0	12	146
15-24	Prepared foodstuffs	0	0.06	0.12	0	0.2	0.2	0	14	29
6-14	Vegetable products	0.17	0.36	0.06	0.5	1.2	0.1	3	6	1
68-70	Stone/cement/ceramics	0.01	0.01	0	0	0	0	4	3	1
90-92	Optical, precision & musical instruments	0	0	0	0	0	0	0	0	0
97-99	Antiques and works of art	0	0	0	0	0	0	0	0	0
<b>Least Polluting Sector</b>		28.38	16.84	26.77	81.5	57.0	52.4	10623	5965	9657
<b>Total</b>	<b>All products</b>	<b>34.80</b>	<b>29.56</b>	<b>51.08</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>17877</b>	<b>16910</b>	<b>53936</b>

\* Estimated Pollution Intensity

Source: Authors' calculation based on trade data from Global Trade Atlas

**Table 13: Estimated Pollution Gain to Cambodia from Chinese Imports**

Description	2001	2004	2007	2001	2004	2007	2001	2004	2007
	Value (in USD million)			Share (%)			EPI (in thousand pounds)		
Most polluting sector	29.50	48.35	84.50	14	11	10	260	389	681
Moderately polluting sector	147.01	353.98	732.05	72	78	83	102	241	488
Least polluting sector	27.35	50.01	64.69	13	11	7	10	15	22
<b>All products</b>	<b>203.87</b>	<b>452.33</b>	<b>881.25</b>	<b>100</b>	<b>100</b>	<b>100</b>	<b>372</b>	<b>645</b>	<b>1190</b>

Source: Authors' calculation based on trade data from Global Trade Atlas

For moderately polluting sectors, Cambodia's exports to China were USD22.41 million in 2007 (44 per cent of the total), while imports in this category represented 83 per cent of Cambodia's imports from China. Because the production of goods in these sectors generates considerably less pollution than the most polluting sectors, the pollution impacts of these exports were less significant, as reflected by the EPI of 21,000 pounds. However, the amount of pollution generated by these exports in 2007 was double that in 2004. This was mainly due to a dramatic increase in the export of rubber with some processing content. So far, the growth in pollution has been minimal. However, if Cambodia expands its exports to China in this sector due to its specialisation and

in response to greater demands and trade opportunities arising from tariff reductions, pollution intensity will increase accordingly.

Finally, the trade-environment matrix also shows that Cambodia generated about half of its total exports to China from the least polluting sectors, with an estimated EPI of just under 10,000 pounds. Certain products in these sectors are those in which Cambodia has a comparative advantage and so exports in this category are expected to rise (while export patterns are not likely to change much). In spite of the expected rise, the impact of these sectors on pollution levels is likely to be minimal.

The above analysis shows that products in the least polluting sectors, such as wood and wood products, generate relatively little pollution. This may lead to the conclusion that export of wood and wood products has a negligible impact on the environment. However, a closer examination of the multiple impacts of timber trade reveals different results. Several studies have shown that large-scale trade in wood and wood products is one of the leading causes of deforestation in Cambodia. Cambodia's forests are disappearing at a rapid rate (one of the highest in the world), forest cover having fallen from 73 per cent in 1965 to less than 50 percent in recent years.

There are multiple negative effects of such significant deforestation. The most obvious and concerning are the negative impacts on biodiversity, water retention and erosion. The loss of forests results in the loss of habitats for many species of animals and plants, including non-timber forest resources. Also, because deforestation occurs mostly in upland areas and reduces the water retention capacity, it makes the lowlands more prone to flooding and sloped areas more prone to landslides. Deforestation in Cambodia is also likely to contribute to climate change, along with the rapid decline in forests around the world.

Given stronger demand for rubber products as intermediate inputs for the production of goods such as tyres and cables, China is likely to increase its imports of these goods from its neighbours. This creates incentives for rubber exporters in Cambodia to increase production, especially by expanding cultivation areas. While export-oriented rubber expansion is good for the economy, it raises several concerns for the environment. The areas best suited for rubber are the north-eastern provinces of Kompong Cham, Kratie, Mondolkiri, and Ratanakkiri, but these provinces are still heavily forested. Expansion in rubber production could thus result in further deforestation, with multiple negative consequences for the environment.

China has been a major market for Cambodia's fish, and this market has a high potential for expansion. This opportunity could lead to an increase in the scale of fishing. Unfortunately, there is a growing trend of using inappropriate and in some cases illegal methods, both small and large scale. These practices have undermined fish stocks, which in turn can have adverse effects on biodiversity and local livelihoods, especially for people who are directly dependent on fishing (estimated at around 40 per cent of the country's population).

The Cambodian government has developed the National Environmental Action Plan to manage, conserve and protect the environment and natural resources in an ecologically sustainable manner. To address the key environmental challenges, the plan focuses on six priority themes: 1) forest policy, 2) fisheries and floodplain agriculture in the Tonle Sap region, 3) coastal fisheries management, 4) biodiversity and protected areas, 5) energy development and the environment and 6) urban waste management. The implementation of the plan is constrained, however, by factors such as shortages of skilled staff, insufficient budget allocations, overlapping functions among responsible agencies and poor physical facilities.

In summary, greater demands for natural resource products could lead to over-exploitation and other unsustainable practices in Cambodia. Although the government has developed the National Environmental Action Plan, it is constrained by a lack of clear guidelines and transparent management systems to regulate trade-oriented natural resource extraction. If these constraints are not addressed, then the projected increase in trade in natural resource-based products is likely significantly to deplete resources in the near term, further jeopardising Cambodia's natural environment.

## Conclusion and Policy Discussion

This study has explored the general relationship between FTAs, trade and the environment through a case study of the ASEAN-China FTA, examining the impact of the ACFTA from the perspective of the GMS5 countries and of Cambodia. The study looked at the evolution of China-GMS5 trade in goods under the ACFTA, and tried to assess resulting GMS-wide environmental impacts. The examination of links between trade and the environment was carried out quantitatively by looking at pollution as a proxy measure of environmental degradation. In addition, a qualitative assessment of other impacts on the environment was explored in relation to trade between Cambodia and China.

The GMS has experienced rapid expansion of intra-regional trade in recent years, and the ACFTA has been the major factor contributing to this trend. For example, tariff reduction under the EHP contributed significantly to a rapid increase in agricultural trade between ASEAN and China. By 2006, the value of EHP products traded between the two reached USD2.62 billion, 100 per cent higher than in 2003. Also, an analysis of flows in goods trade between the GMS5 and China found that ACFTA tariff reductions resulted in a rapid increase in imports of GMS5 products into China and Chinese products into GMS5 countries. The ACFTA tariff reductions resulted in a significant increase of Chinese exports to Cambodia, which dominate the China-Cambodia trade relationship. The ACFTA was also important in enhancing Cambodian exports in products for which it has a comparative advantage, but not in exports of agricultural goods that require sanitary and phytosanitary standards certificates.

Trade in goods between GMS5 countries and China is highly concentrated in machinery and electrical appliances, base metals, mineral products, chemicals, textiles and apparel, rubber and vegetable products. About two-thirds of the total trade in goods is in products from the least polluting sectors, while one-third is in goods from the most polluting sectors. Pollution generated by the latter sectors is large, and the growth path in these sectors is likely to generate even greater pollution in the near term. Within the GMS, China is the major producer of goods in the most polluting sectors, which means that much of the GMS-wide pollution originates in China.

Within the GMS there is considerable trade in natural resources such as minerals, agricultural goods and wood, and in products derived from these resources. Trade in natural resource-based products raises concerns over resource depletion. In countries without effective regulatory regimes, trade-driven natural resource exploitation can lead to illegal logging and inappropriate forest cutting, resulting in significant losses of forest resources and further local and global environment problems.

Natural resource depletion is of particular concern to Cambodia, which exports many natural resource-based products such as wood, fish and rubber. There are multiple environmental concerns that arise from an increase in trade in these commodities. For example, deforestation reduces biodiversity, increases soil erosion and changes the shape of waterways, especially the Mekong, the Tonle Sap River and the Tonle Sap Lake. Over-fishing has adverse effects on stocks, with

negative impacts on local livelihoods, especially those of people who are directly dependent on fishing.

Although the government has developed a national plan to manage, conserve and protect Cambodia's natural resource base, its implementation is constrained by shortages of skilled staff, insufficient budget allocations, overlapping functions among responsible agencies and poor physical facilities.

The ACFTA does not contain provisions for cooperation on environmental problems that may arise as a result of trade liberalisation. Outside the FTA, environmental concerns have been raised in GMS summits, but there are no policy instruments to govern environmental protection and conservation initiatives, nor is there sufficient cooperation among GMS countries to tackle these issues. This suggests significant shortcomings in regional economic policy making.

It is true that inclusion of environmental concerns in the GMS trade agenda would not be easy given the current low level of development across the region, which requires sustained high rates of economic growth. But economic growth at the cost of environmental degradation will not lead to sustained social and economic progress. Finding the balance between economic growth and environmental sustainability is a priority challenge for achieving sustainable development in the GMS. It is important that GMS countries strengthen cooperation to respond effectively to environmental issues.

The primary objective of this study was to illustrate the links between FTAs, trade and the environment in the GMS by focusing on pollution as a proxy measure for the impact of trade on the environment. The ACFTA is still very new and is being phased in slowly, so any impact assessment is only preliminary and indicative.

The analysis employed in this study has several limitations that make further research welcome. First, the effects of ACFTA on trade have not been fully covered because of data limitations, in great part due to the short period that has elapsed since the signing of the ACFTA. Additional research into ACFTA-induced trade flows would add great value to this study. Second, the study does not fully examine the consequences of trade in natural resource-based products on resource sustainability. There is a need for further research on environmental and social impacts of resource use. Third, while trade in forest products and fish in the GMS has been growing significantly, forest cover and fish stocks across the GMS have been declining. Stand-alone studies on trade in forest products and fish resources, and their implications for the environment in the GMS, would complement this study.

In conclusion, this study argues that trade, which is widely recognised as an engine of economic growth, could be a source of significant environmental problems, especially in countries without the necessary regulatory frameworks or management systems to ensure sustainable exploitation of natural resources. This study therefore recommends that environmental issues be considered and included in trade negotiations and agreements in order to mitigate any negative consequences of trade on the environment. Only then will trade boost economic growth and contribute to sustainable development.

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## Statistical Appendix

**Table A.1: Pollution Intensity by Medium with Respect to Total Value of Output**

(Pollution in pounds/ 1987 USD million)

ISIC	Description	ToxAir	ToxWat	ToxLand	ToxTot
351	Industrial chemicals	5646.3	1972.6	14318.1	21936.9
372	Non-ferrous metals	2988.3	116.1	7921.0	11025.3
371	Iron and steel	985.2	350.2	5647.1	6982.4
323	Leather products	1532.4	64.1	3548.7	5145.2
341	Pulp and paper	2208.5	554.2	893.7	3656.4
353	Petroleum refineries	607.9	45.8	2574.1	3227.8
352	Other chemicals	1393.7	39.9	1578.9	3012.5
356	Plastic products	1896.0	4.6	561.7	2462.4
381	Fabricated metal products	829.3	43.8	916.9	1789.9
332	Furniture, except metal	1390.6	1.0	125.3	1516.9
361	Pottery, china, earthenware	456.3	1.0	746.6	1203.8
383	Electrical machinery	596.1	6.2	596.1	1198.5
355	Rubber products	768.0	1.9	406.6	1176.5
369	Other non-metallic mineral products	407.8	6.8	600.1	1014.6
321	Textiles	511.6	94.6	304.4	910.6
384	Transport equipment	552.5	2.1	238.4	793.0
390	Other manufactured products	403.6	5.2	177.1	586.0
354	Misc. petroleum and coal products	398.1	11.7	117.2	526.9
382	Non-electrical machinery	301.1	7.5	199.3	507.9
385	Professional & scientific equipment	329.9	1.0	163.2	494.1
324	Footwear, except rubber or plastic	472.4	0.1	14.0	486.4
342	Printing and publishing	413.1	0.0	55.8	468.9
331	Wood products, except furniture	317.2	1.0	73.8	392.0
362	Glass and products	211.5	17.1	136.1	364.8
314	Tobacco	271.8	1.8	26.9	300.6
311	Food products	47.7	13.4	183.0	244.1
313	Beverages	84.5	12.5	65.7	162.8
322	Apparel, except footwear	12.7	0.0	4.8	17.5

Source: Hettige, Martin, Singh & Wheeler (1995)

**Table A.2: Thailand Trade with China**

**Imports**

Chapter	Description	2001	2004	2007	2001	2004	2007
		<i>Value (in USD m.)</i>			<i>Share (%)</i>		
HS-84	Machinery, reactors, boilers	631.20	1289.71	2723.07	25.2	22.2	22.7
HS-85	Electrical machinery, etc.	579.84	1258.55	2539.32	23.2	21.7	21.2
HS-72	Iron and steel	66.16	675.60	1126.36	2.6	11.6	9.4
HS-29	Organic chemicals	86.29	141.60	371.36	3.4	2.4	3.1
HS-28	Inorganic chemicals	97.84	196.98	322.63	3.9	3.4	2.7
HS-90	Optical, medical instruments	33.83	132.76	317.80	1.4	2.3	2.7
HS-73	Iron and steel products	26.44	87.31	276.23	1.1	1.5	2.3
HS-39	Plastic	28.07	97.97	255.00	1.1	1.7	2.1
HS-38	Misc. chemical products	57.08	145.76	247.07	2.3	2.5	2.1
HS-87	Vehicles, not railway	19.12	64.91	231.03	0.8	1.1	1.9
<b>Total top 10 import items</b>		1625.85	4091.16	8409.86	65.0	70.5	70.2
<b>Others</b>		876.64	1709.21	3568.75	35.0	29.5	29.8
<b>All products</b>		2502.49	5800.37	11,978.61	100.0	100.0	100.0

**Exports**

Chapter	Description	2001	2004	2007	2001	2004	2007
		<i>Value (in USD m.)</i>			<i>Share (%)</i>		
HS-84	Machinery, reactors, boilers	903.88	2916.04	7075.34	19.2	25.3	31.2
HS-85	Electrical machinery, etc.	965.71	2796.59	5582.89	20.5	24.2	24.6
HS-40	Rubber	405.27	956.10	1975.42	8.6	8.3	8.7
HS-39	Plastic	664.57	1215.45	1620.26	14.1	10.5	7.2
HS-29	Organic chemicals	85.11	334.92	1356.28	1.8	2.9	6.0
HS-27	Mineral fuel, oil	334.10	696.37	1316.27	7.1	6.0	5.8
HS-07	Vegetables	125.54	273.71	456.61	2.7	2.4	2.0
HS-90	Optical, medical instruments	72.32	183.99	345.12	1.5	1.6	1.5
HS-44	Wood	117.02	267.45	274.34	2.5	2.3	1.2
HS-08	Edible fruits and nuts	72.75	181.72	251.34	1.5	1.6	1.1
<b>Total top 10 export items</b>		3746.28	9822.35	20,253.85	79.5	85.1	89.4
<b>Others</b>		966.51	1715.25	2398.60	20.5	14.9	10.6
<b>All products</b>		4712.79	11,537.60	22,652.45	100.0	100.0	100.0

Source: Global Trade Atlas 2007

**Table A.3: Vietnam Trade with China**

### Imports

Chapter	Description	2001	2004	2007	2001	2004	2007
		<i>Value (in USD m.)</i>			<i>Share (%)</i>		
HS-72	Iron and steel	118.47	460.39	2308.75	6.6	10.8	19.4
HS-84	Machinery, reactors, boilers	260.58	537.64	1687.48	14.4	12.6	14.2
HS-85	Electrical machinery, etc.	54.47	228.43	1345.03	3.0	5.4	11.3
HS-27	Mineral fuel, oil	245.34	641.63	793.37	13.6	15.1	6.7
HS-87	Vehicles, not railway	479.38	160.31	638.20	26.6	3.8	5.4
HS-31	Fertilisers	82.66	411.55	393.87	4.6	9.7	3.3
HS-52	Cotton and yarn, fabric	22.46	146.92	371.43	1.2	3.4	3.1
HS-73	Iron and steel products	33.75	87.01	347.79	1.9	2.0	2.9
HS-60	Knit, crocheted fabrics	7.04	100.65	342.84	0.4	2.4	2.9
HS-55	Manmade staple fibres	23.32	81.65	304.03	1.3	1.9	2.6
<b>Total top 10 import items</b>		1327.46	2856.17	8532.78	73.5	67.0	71.7
<b>Others</b>		477.42	1403.90	3372.85	26.5	33.0	28.3
<b>All products</b>		1804.88	4260.06	11,905.63	100.0	100.0	100.0

### Exports

Chapter	Description	2001	2004	2007	2001	2004	2007
		<i>Value (in USD m.)</i>			<i>Share</i>		
HS-27	Mineral fuel, oil	737.82	1728.29	1189.24	73.1	69.7	37.0
HS-40	Rubber	53.18	180.64	272.53	5.3	7.3	8.5
HS-44	Wood	6.04	22.46	241.71	0.6	0.9	7.5
HS-26	Ores, slag, ash	17.22	109.37	236.01	1.7	4.4	7.3
HS-85	Electrical machinery, etc.	11.30	66.33	225.64	1.1	2.7	7.0
HS-07	Vegetables	13.39	50.04	180.13	1.3	2.0	5.6
HS-84	Machinery, reactors, boilers	9.31	48.48	176.33	0.9	2.0	5.5
HS-08	Edible fruits and nuts	48.93	32.03	112.13	4.8	1.3	3.5
HS-64	Footwear	4.56	29.84	92.72	0.5	1.2	2.9
HS-11	Milling, malt, starch	9.97	43.69	67.36	1.0	1.8	2.1
<b>Total top 10 export items</b>		911.73	2311.17	2793.80	90.3	93.3	86.9
<b>Others</b>		98.17	167.16	420.62	9.7	6.7	13.1
<b>All products</b>		1009.89	2478.32	3214.42	100.0	100.0	100.0

Source: Global Trade Atlas 2007

**Table A.4: Laos Trade with China**

**Imports**

Chapter	Description	2001	2004	2007	2001	2004	2007
		<i>Value (USD m.)</i>			<i>Share (%)</i>		
HS-84	Machinery, reactors, boilers	6.64	15.04	40.92	12.2	15.0	23.1
HS-87	Vehicles, not railway	6.96	10.53	32.22	12.8	10.5	18.2
HS-85	Electrical machinery, etc.	22.40	34.97	24.08	41.2	34.8	13.6
HS-90	Optical, medical instruments	0.69	0.38	15.62	1.3	0.4	8.8
HS-88	Aircraft, spacecraft	0.03	0.04	14.54	0.1	0.0	8.2
HS-98	Special classification provisions, Nesoi	0.00	13.72	13.82	0.0	13.6	7.8
HS-72	Iron and steel	0.22	1.18	6.78	0.4	1.2	3.8
HS-73	Iron and steel products	0.74	4.56	4.01	1.4	4.5	2.3
HS-76	Aluminium and articles thereof	0.12	0.98	3.41	0.2	1.0	1.9
HS-31	Fertilisers	0.13	0.30	1.72	0.2	0.3	1.0
<b>Total top 10 import items</b>		37.93	81.72	157.13	69.7	81.3	88.6
<b>Others</b>		16.48	18.85	20.28	30.3	18.7	11.4
<b>All products</b>		54.41	100.57	177.41	100.0	100.0	100.0

**Exports**

Chapter	Description	2001	2004	2007	2001	2004	2007
		<i>Value (USD m.)</i>			<i>Share (%)</i>		
HS-44	Wood	5.15	9.39	32.76	69.1	74.4	38.5
HS-74	Copper and articles thereof	0.00	0.01	17.72	0.0	0.1	20.8
HS-40	Rubber	0.28	1.50	12.88	3.7	11.9	15.2
HS-26	Ores, slag, ash	0.00	0.10	7.98	0.0	0.8	9.4
HS-10	Cereals	0.12	0.11	3.49	1.6	0.9	4.1
HS-12	Misc. grain, seed	1.42	1.26	3.35	19.0	10.0	3.9
HS-33	Perfumery, cosmetic products	0.00	0.00	2.52	0.0	0.0	3.0
HS-01	Live animals	0.20	0.00	1.28	2.7	0.0	1.5
HS-94	Furniture and bedding	0.00	0.08	1.03	0.0	0.6	1.2
HS-08	Edible fruits and nuts	0.03	0.00	0.38	0.4	0.0	0.5
<b>Total top 10 export items</b>		7.20	12.45	83.40	96.5	98.7	98.1
<b>Others</b>		0.26	0.17	1.59	3.5	1.3	1.9
<b>All products</b>		7.46	12.62	84.99	100.0	100.0	100.0

Source: Global Trade Atlas 2007

**Table A.5: Myanmar Trade with China**

**Imports**

Chapter	Description	2001	2004	2007	2001	2004	2007
		<i>Value (USD m.)</i>			<i>Share (%)</i>		
HS-84	Machinery, reactors, boilers	88.00	108.55	277.63	17.7	11.6	16.4
HS-85	Electrical machinery, etc.	59.01	180.83	183.27	11.9	19.3	10.8
HS-72	Iron and steel	12.20	81.24	155.22	2.5	8.7	9.2
HS-87	Vehicles, not railway	19.97	87.73	153.27	4.0	9.3	9.1
HS-73	Iron and steel products	26.98	44.51	125.01	5.4	4.7	7.4
HS-27	Mineral fuel, oil	33.10	57.70	98.82	6.7	6.1	5.8
HS-55	Manmade staple fibres	37.52	44.32	90.92	7.5	4.7	5.4
HS-52	Cotton and yarn, fabric	35.06	49.82	64.15	7.0	5.3	3.8
HS-29	Organic chemicals	6.25	13.35	49.10	1.3	1.4	2.9
HS-40	Rubber	7.60	18.45	43.99	1.5	2.0	2.6
<b>Total top 10 import items</b>		325.69	686.49	1241.37	65.5	73.1	73.4
<b>Others</b>		171.67	252.05	450.56	34.5	26.9	26.6
<b>All products</b>		497.36	938.55	1691.92	100.0	100.0	100.0

**Exports**

Chapter	Description	2001	2004	2007	2001	2004	2007
		<i>Value (USD m.)</i>			<i>Share (%)</i>		
HS-44	Wood	89.15	141.88	189.38	66.4	68.6	51.1
HS-26	Ores, slag, ash	5.37	10.76	37.86	4.0	5.2	10.2
HS-12	Misc. grain, seed	5.22	10.56	26.63	3.9	5.1	7.2
HS-40	Rubber	0.79	12.02	25.34	0.6	5.8	6.8
HS-03	Fish and seafood	6.72	3.62	18.01	5.0	1.8	4.9
HS-07	Vegetables	0.82	3.14	12.60	0.6	1.5	3.4
HS-71	Precious stones	3.74	7.66	12.43	2.8	3.7	3.4
HS-85	Electrical machinery, etc.	3.20	0.00	9.84	2.4	0.0	2.7
HS-90	Optical, medical instruments	0.00	0.07	8.05	0.0	0.0	2.2
HS-08	Edible fruits and nuts	7.90	1.47	5.90	5.9	0.7	1.6
<b>Total top 10 export items</b>		122.91	191.18	346.04	91.6	92.4	93.4
<b>Others</b>		11.28	15.67	24.53	8.4	7.6	6.6
<b>All products</b>		134.19	206.85	370.56	100.0	100.0	100.0

Source: Global Trade Atlas 2007

**Table A.6: RCA Index of GMS5 in the Chinese Market**

HS Code	Description	RCA 2007	RCA 2004	RCA 2001	RCA Change 2001-07 (%)	RCA Change 2004-07 (%)	RCA Change 2001-04 (%)
07	Edible vegetables	29.40	31.73	27.50	6.91	-7.4	15.4
08	Edible fruits	14.69	13.62	14.65	0.28	7.9	-7.1
40	Rubber	8.69	9.59	9.28	-6.43	-9.4	3.3
44	Wood and articles of wood	3.48	3.45	2.91	19.44	0.6	18.7
84	Machinery and mechanical appliances	2.11	1.22	0.99	112.93	72.8	23.2
39	Plastics	1.31	1.71	1.80	-27.14	-23.4	-4.9
29	Organic chemicals	1.28	0.57	0.48	166.14	125.8	17.9
85	Electrical and machinery equipment	0.82	0.83	0.68	20.79	-0.8	21.7
73	Articles of iron or steel	0.31	0.24	0.17	85.52	27.2	45.8
26	Ores, slag and ash	0.29	0.30	0.33	-11.49	-1.1	-10.5
10	Cereals	15.62	4.46	6.85	128.14	250.1	-34.8
09	Coffee, tea, mate and spices	13.20	10.07	10.46	26.23	31.1	-3.7
16	Meat, fish and seafood food preparations	6.45	3.36	2.17	197.41	91.7	55.1
06	Live trees and plants	6.05	5.32	1.32	359.61	13.6	304.4
64	Footwear	5.69	3.23	0.92	521.42	76.4	252.3
01	Live animals	2.56	0.19	0.72	255.70	1243.8	-73.5

Source: Authors' calculations based on trade data from Global Trade Atlas

**Table A.7: RCA Index of Thailand in the Chinese Market**

HS Code	Description	RCA 2006	RCA 2004	RCA 2001
7	Edible vegetables and certain roots and tubers	31.97	32.87	30.93
10	Cereals	28.83	5.39	8.54
11	Milling products, malt, starches	22.64	17.83	17.28
8	Edible fruit, nuts, peel of citrus fruit, melons	10.08	14.26	10.26
40	Rubber and articles thereof	9.30	9.82	10.11
17	Sugars and sugar confectionery	8.31	9.03	14.90
57	Carpets and other textile floor coverings	6.15	1.59	2.20
6	Live trees and plants	5.88	6.51	1.52
16	Meat, fish and seafood food preparations	2.25	2.94	2.05
84	Nuclear reactors, boilers, machinery, etc.	2.14	1.49	1.23

Source: Authors' calculations based on trade data from Global Trade Atlas



**Table A.8: RCA Index of Vietnam in the Chinese Market**

HS Code	Description	RCA 2006	RCA 2004	RCA 2001
11	Milling products, malt, starches	148.81	52.35	29.78
9	Coffee, tea, mate and spices	94.71	55.95	58.98
7	Edible vegetables and certain roots and tubers	57.91	27.98	15.39
8	Edible fruit, nuts, peel of citrus fruit, melons	38.82	11.70	32.19
64	Footwear, gaiters and the like, parts thereof	32.22	14.21	3.34
46	Manufactures of plaiting material, basketwork, etc.	27.51	18.04	15.77
16	Meat, fish and seafood food preparations	16.61	3.79	2.89
40	Rubber and articles thereof	13.30	8.63	6.19
53	Vegetable textile fibres, yarns & woven etc.	8.07	3.42	2.14
65	Headgear and parts thereof	6.88	3.06	0.34
10	Cereals	6.45	0.68	0.04
44	Wood and articles of wood, wood charcoal	4.92	0.98	0.42
63	Made-up textile articles, needlecraft sets, worn clothing, etc.	4.86	1.96	1.09
14	Vegetable plaiting materials, vegetable products	3.95	29.94	23.75
27	Mineral fuels, oils, distillation products, etc.	3.90	8.14	10.14
1	Live animals	3.83	0.28	0.45
62	Articles of apparel, accessories, not knitted or crocheted	3.24	0.59	0.31
3	Fish, crustaceans, molluscs, aquatic invertebrates	2.23	1.51	1.60

Source: Authors' calculations based on trade data from Global Trade Atlas

**Table A.9: RCA Index of Laos in the Chinese Market**

HS Code	Description	RCA 2006	RCA 2004	RCA 2001
94	Furniture, lighting, signs, prefabricated buildings	142.50	684.62	314.58
10	Cereals	109.23	2.23	6.50
92	Musical instruments, parts and accessories	60.38	108.13	5.96
44	Wood and articles of wood, wood charcoal	56.42	80.32	48.52
95	Toys, games, sports requisites	28.20	121.67	75.05
40	Rubber and articles thereof	24.31	14.06	4.40
13	Lac, gums, resins, vegetable saps and extracts	19.14	0.00	27.06
33	Essential oils, perfumes, cosmetics	17.43	0.00	0.00
14	Vegetable plaiting materials, vegetable products	11.89	13.38	22.10
61	Articles of apparel, accessories, knit or crochet	3.73	1.59	0.23
12	Oil seed, oleagic fruits, grain, seed, fruit	3.62	7.63	13.86
74	Copper and articles thereof	2.97	0.05	0.00
62	Articles of apparel, accessories, not knitted or crocheted	2.03	0.65	0.49

Source: Authors' calculations based on trade data from Global Trade Atlas

**Table A.10: RCA Index of Myanmar in the Chinese Market**

HS Code	Description	RCA 2006	RCA 2004	RCA 2001
14	Vegetable plaiting materials	100.30	67.91	52.21
44	Wood and articles of wood	72.45	74.06	46.68
8	Edible fruit, nuts, peel of citrus fruit, melons	27.11	6.44	39.11
7	Edible vegetables and certain roots and tubers	15.20	21.05	7.13
9	Coffee, tea, mate and spices	14.28	11.97	9.92
46	Manufactures of plaiting material, basketwork, etc.	13.33	31.29	0.27
33	Essential oils, perfumes	9.11	5.75	2.63
23	Residues, wastes of food industry, animal fodder	8.78	4.67	0.51
40	Rubber	8.43	6.88	0.69
10	Cereals	7.81	0.43	0.73
63	Made-up textile articles, needlecraft sets, worn clothing, etc.	6.82	0.00	0.00
71	Pearls, precious stones, metals, coins, etc	6.50	7.83	6.86
25	Salt, sulphur, earth, stone, plaster, lime and cement	5.21	7.59	14.11
47	Pulp of wood, fibrous cellulosic material, waste	4.70	0.00	0.00
3	Fish, crustaceans, molluscs, aquatic invertebrates	4.37	4.20	9.16
78	Lead and articles thereof	3.92	0.88	0.00

Source: Authors' calculations based on trade data from Global Trade Atlas

**Table A.11: RCA Index of Cambodia in the Chinese Market**

HS Code	Description	RCA 2006	RCA 2004	RCA 2001	RCA Change 2001-06 (%)	RCA Change 2004-06 (%)	RCA Change 2001-04 (%)
01	Live animals	506.7	3.4	47.8	960	14609	-93
63	Made-up textile articles, needlecraft sets, worn clothing, etc.	114.3	19.3	1.8	6321	491	986
61	Articles of apparel, accessories, knit	46.9	2.1	0.8	5757	2083	168
62	Articles of apparel, accessories, not knit	44.6	16.4	0.8	5502	173	1954
44	Wood and articles of wood	41.3	55.0	54.6	-24	-25	1
40	Rubber	24.7	10.1	19.3	28	144	-47
52	Cotton	23.9	24.3	1.0	2184	-2	2228
33	Essential oils	15.7	3.0	0.0	-	418	-
03	Fish, crustaceans	7.5	10.4	4.9	54	-28	113
64	Footwear	5.4	1.0	0.0	-	429	-

Source: Authors' calculations based on trade data from Global Trade Atlas

**Table A.12: RCA Index of China in the GMS5 Market**

HS Code	Description	RCA 2006	RCA 2004	RCA 2001	RCA Change 2001-06 (%)	RCA Change 2004-06 (%)	RCA Change 2001-04 (%)
52	Cotton	2.77	2.54	2.51	10.50	9.19	1.20
72	Iron and steel	2.22	1.57	0.95	133.52	41.29	65.28
60	Fabrics	2.16	1.82	2.04	5.63	18.58	-10.92
31	Fertilisers	1.87	3.88	1.56	20.09	-51.80	149.14
84	Machinery and mechanical appliances	1.35	1.14	1.32	2.31	18.41	-13.59
73	Articles of iron or steel	1.00	0.97	0.96	3.49	2.91	0.56
85	Electrical machinery	0.97	0.87	0.75	29.35	11.52	15.99
87	Vehicles	0.90	0.68	2.61	-65.72	32.43	-74.12
29	Organic chemicals	0.84	0.71	1.06	-20.75	19.03	-33.42
27	Mineral fuels and oils	0.27	0.52	0.51	-47.12	-47.93	1.55

Source: Authors' calculations based on trade data from Global Trade Atlas

**Table A.13: RCA Index of China in the Cambodian Market**

HS Code	Description	RCA 2006	RCA 2004	RCA Change 2004-06 (%)
85	Electrical machinery and equipment	4745	1144	315
84	Machinery and mechanical appliances	1725	587	194
89	Ships, boats and other floating structures	490	1177	-58
87	Vehicles other than railway	455	484	-6
60	Knitted or crocheted fabric	409	433	-6
96	Miscellaneous manufactured articles	294	5711	-95
95	Toys, games, sports requisites	143	74	94
73	Articles of iron or steel	120	95	26
72	Iron and steel	115	112	2
90	Optical, photo, technical, medical	97	38	152
61	Articles of apparel, accessories	65	20	227
76	Aluminium and articles thereof	56	8	638
52	Cotton	52	103	-50
55	Manmade staple fibres	45	52	-13
88	Aircraft, spacecraft	43	0	-
94	Furniture, lighting, signs, prefabricated buildings	43	8	452
58	Special woven or tufted fabric	41	15	164
64	Footwear	31	18	70
54	Manmade filaments	29	5	426
69	Ceramic products	29	79	-64

Source: Authors' calculations based on trade data from Global Trade Atlas

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